



TOWN LAKE CONCESSIONS REVENUE REPORTING REQUIREMENTS



List of concession contracts included in 2017 Annual Concession Report	Monthly Fees to COA	Revenue % Paid to COA	Yearly Lump Sum Payments to COA
Austin Rowing Club	NA	3% of 1st \$300K, 10.5% of next \$900K, 15% of remainder of commercial annual gross revenue	NA
Butler Pitch & Putt	\$2,625	NA	18% of annual gross revenue minus the sum of the monthly payments (\$31,500)
EpicSUP	12% of gross revenue	12% of gross revenue	NA
Lone Star Riverboat	\$1,500	NA	9% of annual gross revenue >\$200,000
Rowing Dock	\$667	NA	1% of annual net revenue (gross sales minus sales tax) and 8% of net revenue >\$80,000
Texas Rowing Center	\$1,000	NA	1% of annual net revenue and 8% of net revenue >\$80,000 minus \$4000 (3 payments made in May-July)
Zilker Zephyr	11% of monthly gross sales	11%	NA
Zilker Café*	NA	NA	NA
Zilker Park Boat Rentals	\$1,500	NA	10% of annual gross revenue >\$180,000

*Contract Ended: January 15, 2016