

City of Austin Small and Minority Business Resources Third Party Agreement Workshop



One Texas Center, 505 Barton Springs Road, Austin Texas

May 28, 2013



Agenda

- HID Global Extended team
- HID Global company overview
- Third Party Agreement with the City of Austin
- Opportunities available for certified vendors
- Timeframes for our supplier selection
- Q&A

HID Global Extended Team

- Rodney Glass, HID Global
- Kevin Teehan, HID Global
- Kimberle Marquardt, HID Global
- Brent Ramirez, Live Oak Gottesman
- Anne Meiteen, Endeavor
- Scott Haegelin, Harvey-Cleary Builders
- Carm Tassone, Harvey-Cleary Builders
- Ryan Morrow, Harvey-Cleary Builders
- Cloteal Davis-Haynes, Haynes-Eaglin-Waters, LLP

A light gray world map is centered in the background of the slide, showing the outlines of continents and countries.

Corporate Overview

About HID Global

Part of ASSA ABLOY's Global Technologies Division

ASSA ABLOY

- Global leader in door opening solutions
- Formed in 1994
- Operations in more than 70 countries
- More than 10 percent of the world market
- Approximately 43,000 employees
- 2012 Highlights:
 - Sales up 12% to \$7B
 - EBIT up 13% to \$1.1B
 - Operating Cash Flow \$1.06B

HID GLOBAL

- Global leader in secure identity solutions
- Top recognized brand in the access control industry worldwide
- More than 2,000 employees
- Over 1.5 Billion RFID products sold

Dedicated to satisfying end-user needs for security, safety and convenience

World Leader in Access Control and Secure Identity



Vision
Mission
& Values

HID Global is focused on creating customer value as the trusted source for products, services and know-how related to the delivery of secure identity.

Major corporations, government offices, universities, airports, and countless commercial businesses large and small rely on our cards and readers to perform a critical function – letting the right people in and keeping the wrong people out. Our innovations have moved the industry forward, and we're leading the way into the future with open technologies, strong partnerships and better ways to access secure identity.

Corporate Strategy

- **Objective:** HID Global will be the clear worldwide leader in secure identity solutions
- **Scope:** HID Global is focused on creating customer value as the trusted source for innovative products, services, solutions, and know how related to the creation, use, and management of secure identities.



Primary Markets



Government



- Facility Access
- Data Access
- PIV Solutions
- ID Issuance
- ID Assurance
- National ID
- Citizen ID
- Biometrics
- Parking Control
- Mobile Access
- Credential Management
- Strong Authentication

Corporate



- Facility Access
- Data Access
- ID Issuance
- Visitor Management Software
- Biometrics
- Parking Control
- Mobile Access
- Credential Management
- Asset Tracking
- Strong Authentication

Finance



- Facility Access
- Data Access
- E-Commerce
- Credit Cards/Tokens
- Debit Cards/Tokens
- Loyalty Program
- Card Issuance
- Mobile Access
- Credential Management
- Asset Tracking
- Strong Authentication

Education



- Facility Access
- Data Access
- ID Issuance
- Vending
- Mobile Access
- Credential Management

Healthcare



- Facility Access
- Data Access
- ID Issuance
- Compliance
- Privacy
- Mobile Access
- Asset Tracking
- Strong Authentication

Transit

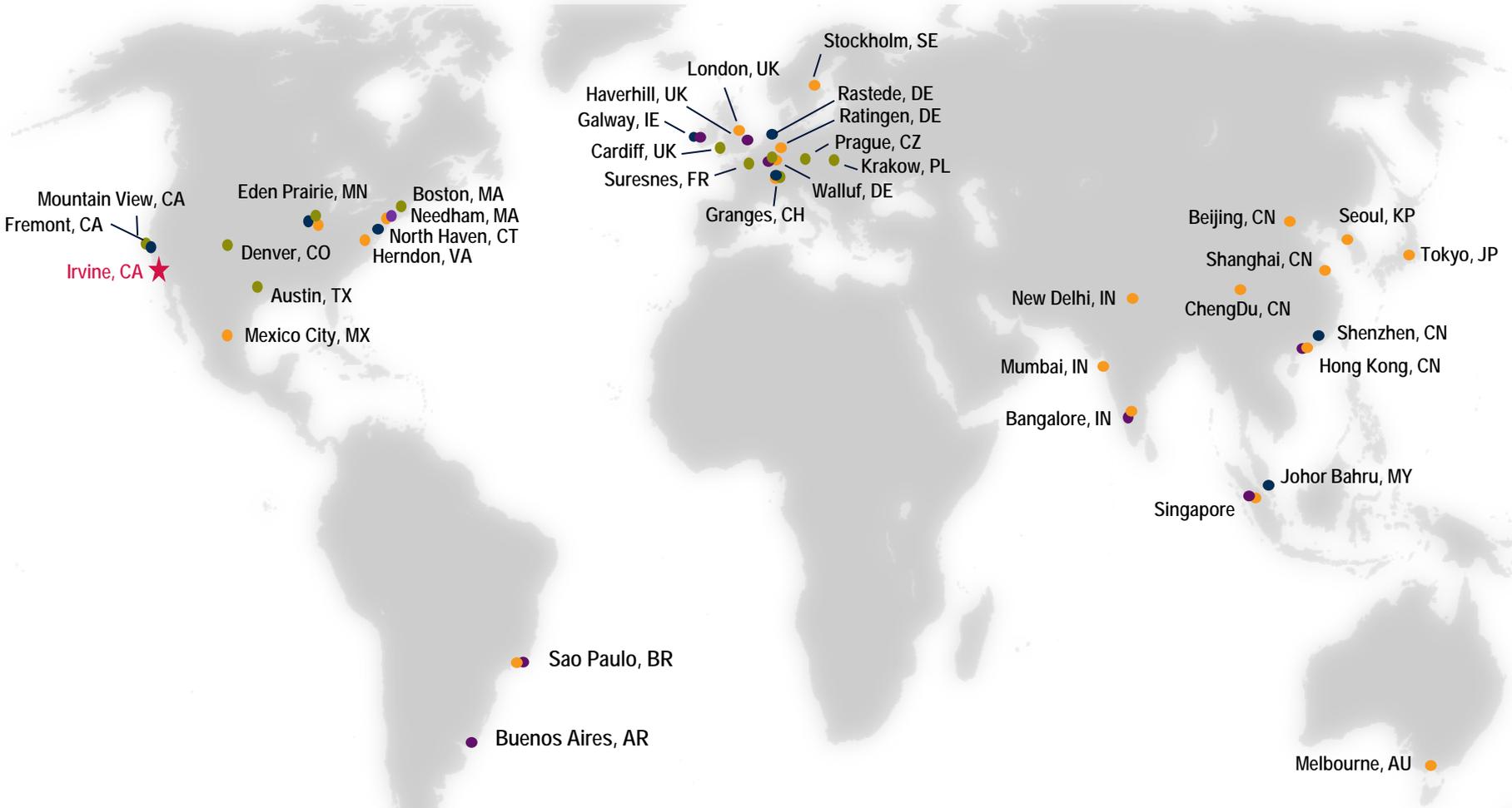


- Facility Access
- Data Access
- Debit Cards/Tokens
- Loyalty Program
- Fare Collection
- Card Issuance
- Asset Tracking

A light gray world map is centered in the background of the slide, showing the outlines of continents and countries. The text "Austin Project" is overlaid on the map, positioned over the North American continent.

Austin Project

Our Global Footprint



- ★ Headquarters
- Research & Development
- Sales
- Manufacturing
- Distribution & Programming

The Austin Project

Co-locate all North American manufacturing, procurement and distribution



Government Credentials

Printers & Consumables



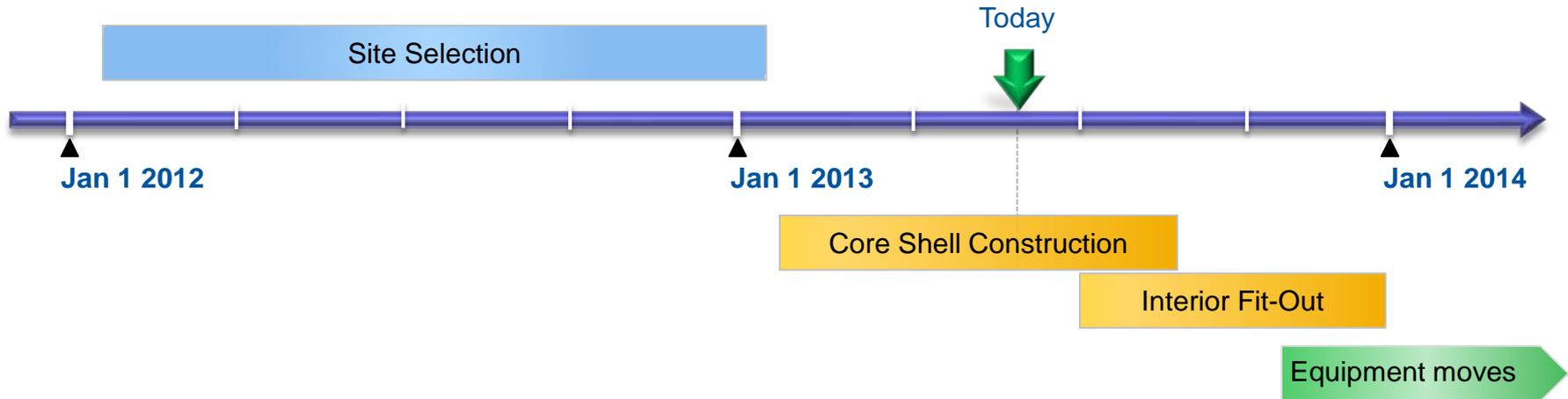
Personalized Credentials



Physical Access Control



Our Project Schedule



Core Shell

- Pad and Utilities complete
- Tilt Wall complete; curtain wall starts in June
- Roof 50% complete
- Landscape design finalized

Interior Fit-Out

- Selected Harvey-Cleary as interiors GC
- Design drawings completed
- Contract negotiations in progress
- Fit-out starts in June

HID Global, Austin Texas

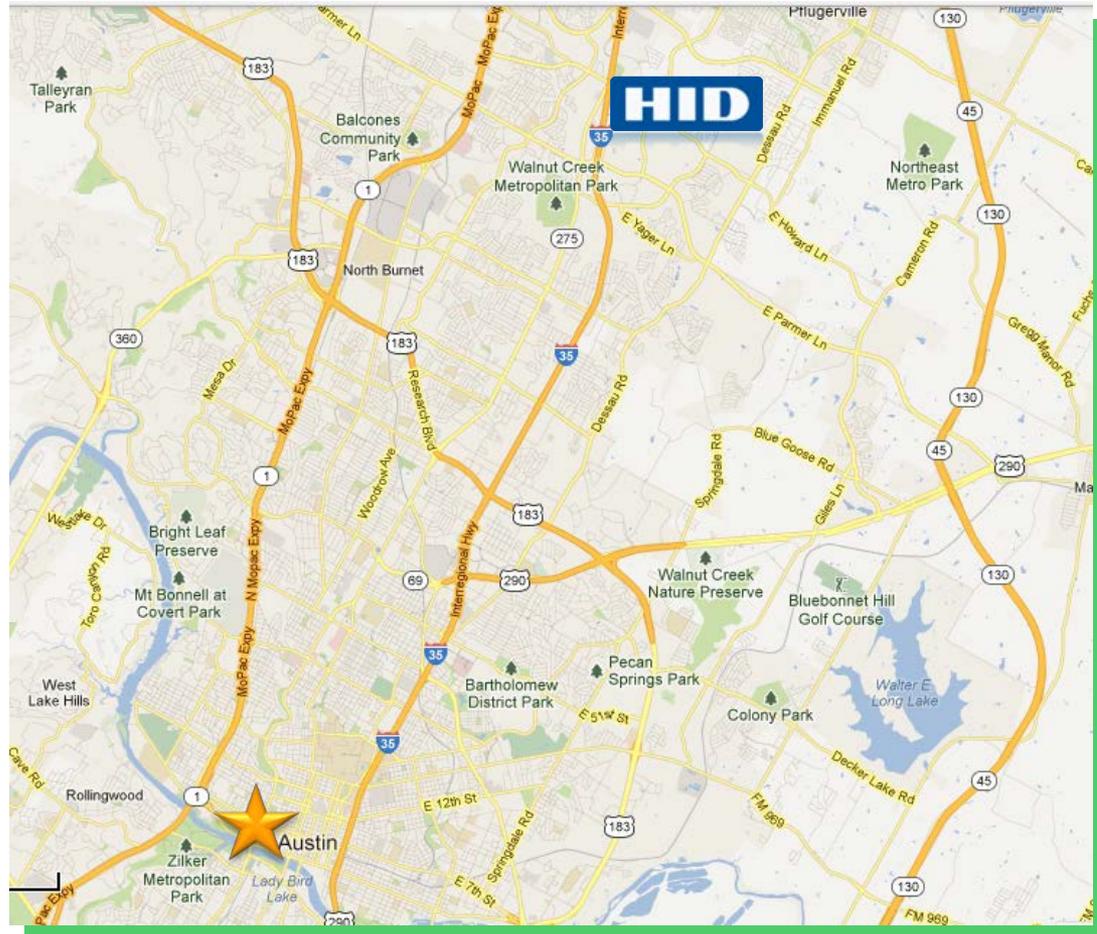


611 Center Ridge Drive, Austin, Texas

- 250k square feet; primarily Manufacturing, warehousing and distribution space
- Other functional teams on site include IT, Finance, Engineering
- Pursuing Green Building Council LEED Gold certification, and Austin Energy Green Building certification
- Pursuing multiple security certifications for building and process operations

Our New Location

- Located at 611 Center Ridge Drive
- East of I35, between Parmer Lane and Howard Lane
- 13 miles from downtown Austin
- 19 miles from Austin-Bergstrom International Airport



How our new building looks today

as of May 22, 2013



Third Party Agreement Summary

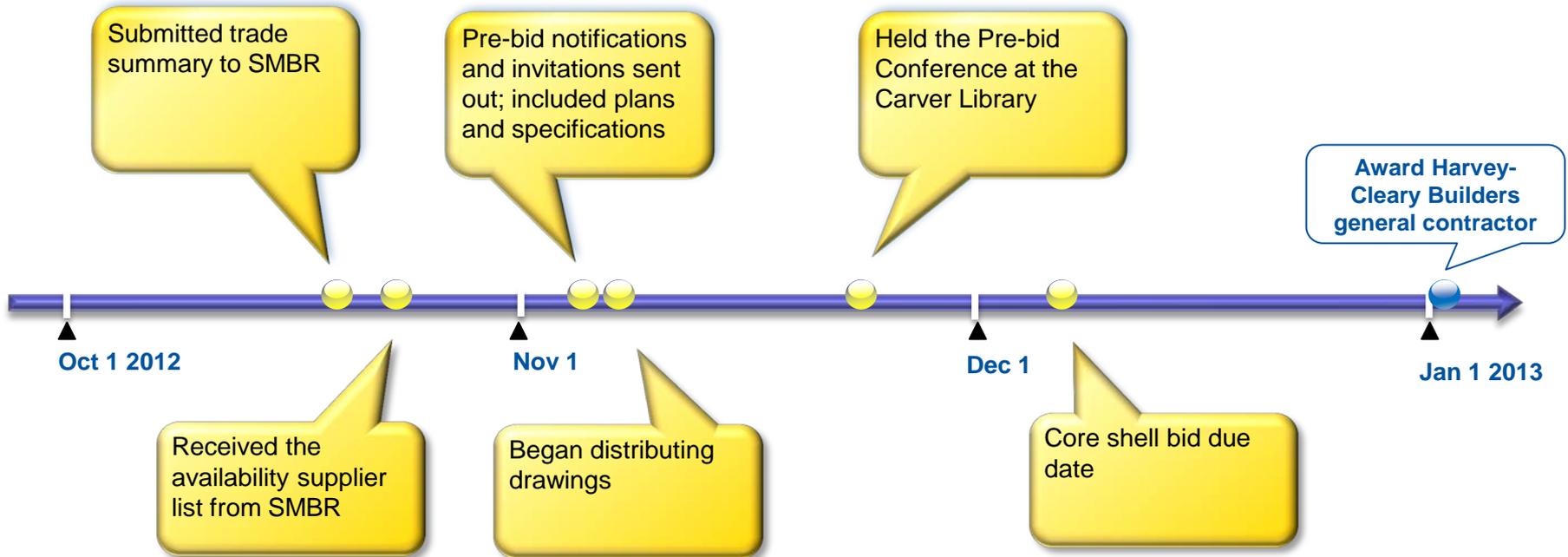
- City of Austin Economic Development Agreement
- Local Business Participation section
 - In an effort to stimulate and positively impact the local economy, HID will use commercially reasonable efforts to provide minority-owned, women-owned and local small businesses certified by SMBR (Small and Minority Business Resources Department), an equal opportunity to participate as suppliers for materials and services purchased exclusively for use at its Manufacturing and Distribution Center.
- Pursuing the Local Business Participation objectives
 - Meeting with SMBR monthly and reviewing the city's project status document
 - Hired a third party consultant to guide HID Global in pursuit of the objectives
 - Included participation criteria in the general contractor selection documentation
 - The general contractor RFP included criteria for compliance with M/WBE hiring practices
 - The general construction contracts conveyed the agreement's local business participation
 - Harvey Cleary Builders is the general contractor for core shell construction and tenant improvement fit-out. HCB received the [SMBR Contractor of the Year](#) recognition in 2011

Opportunities for certified firms, Core Shell

Second tier business opportunities that HCB is interviewing for Core Shell

Site Demolition	Waterproofing
Earthwork & Excavation	Roofing
Erosion & Sedimentation Control	Glass & Glazing
Site Utilities	Drywall
Paving & Striping	Painting
Fences & Gates	Parking Controls
Landscape & Irrigation	Equipment
Concrete	Elevators
Masonry	Fire Protection
Structural Steel Fabrication	Plumbing
Structural Steel Erection	Electrical

Timeline for the Core Shell



- Partnered with SMBR to identify the available firms
- Distributed four notifications to the firms on the SMBR availability list and provided four weeks to respond

Opportunities for certified firms, Tenant Interiors

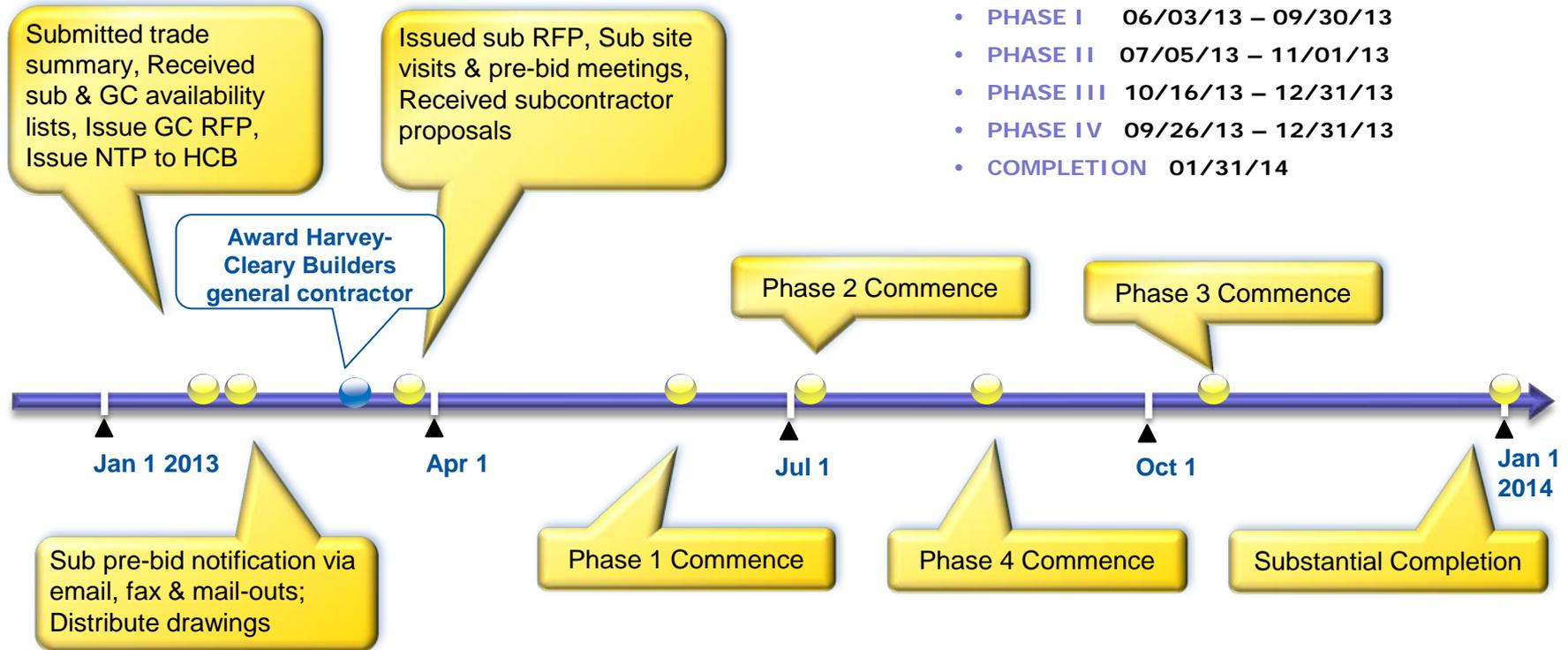
Second tier business opportunities that HCB is interviewing for TI

Dumpster Rental	Window Film	Operable Partitions
General Cleaning	Door Installation	Toilet Partitions
Final Clean	Stone and Tile	Toilet Accessories
Pest Control	Drywall	Equipment
Concrete	Acoustic Ceilings	Appliances
Masonry	FRP Partitions	Window Treatments
Structural Steel	Resilient Flooring	Domestic Plumbing
Ornamental Metals	Carpet	Process Piping
Carpentry	Concrete Staining	HVAC
Millwork	Epoxy Flooring	Controls
Waterproofing	Painting	Test and Balance
Insulation	Signage	Electrical
Glass and Glazing	Lockers	Fire Alarm

Timeline for the Interior fit-out

CONSTRUCTION PHASING SCHEDULE

- PHASE I 06/03/13 – 09/30/13
- PHASE II 07/05/13 – 11/01/13
- PHASE III 10/16/13 – 12/31/13
- PHASE IV 09/26/13 – 12/31/13
- COMPLETION 01/31/14



- Partnered with SMBR to identify the available firms
- Distributed five notifications to the firms on the SMBR availability list and provided four weeks to respond
- Currently negotiating with firms

Next 90 Days

- Commence negotiations with tenant interior subcontractors
- Select all tenant interior firms; start the tenant interior fit-out
- Substantially complete the manufacturing area
- Core/Shell construction substantial completion
- Continue monthly progress reviews with the SMBR team

