

WebLOCI Fiscal Impact Analysis*
City of Austin / Apple Inc.
Major Category Report
Phase I and II
March 9, 2012

| | Year 0 | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | Year 11 | Year 12 | Year 13 | Year 14 | Total |
|---------------------------------|--------------------|------------------|------------------|------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|---------------------|---------------------|---------------------|---------------------|
| BENEFITS | | | | | | | | | | | | | | | | |
| Sales Taxes | \$0 | \$270,000 | \$180,000 | \$150,000 | \$555,159 | \$483,663 | \$255,091 | \$286,034 | \$351,960 | \$434,472 | \$527,270 | \$631,972 | \$751,113 | \$894,763 | \$894,763 | \$6,666,260 |
| Property Taxes | \$0 | \$216,495 | \$251,615 | \$229,095 | \$898,464 | \$1,367,777 | \$1,396,665 | \$1,428,185 | \$1,478,453 | \$1,627,031 | \$1,921,932 | \$2,322,336 | \$2,745,819 | \$3,227,044 | \$3,545,819 | \$22,656,730 |
| Franchise Fees | \$0 | \$0 | \$0 | \$0 | \$24,809 | \$75,183 | \$129,695 | \$171,170 | \$217,036 | \$294,001 | \$395,952 | \$506,245 | \$625,228 | \$760,111 | \$858,062 | \$4,057,492 |
| Alcoholic Beverage Tax Revenues | \$0 | \$0 | \$0 | \$0 | \$910 | \$2,757 | \$4,757 | \$6,278 | \$7,960 | \$10,783 | \$14,522 | \$18,567 | \$22,930 | \$27,877 | \$31,470 | \$148,811 |
| Revenues from Fines | \$0 | \$0 | \$0 | \$0 | \$2,812 | \$8,521 | \$14,698 | \$19,399 | \$24,597 | \$33,319 | \$44,874 | \$57,373 | \$70,858 | \$86,144 | \$97,245 | \$459,840 |
| Revenues from Permits | \$0 | \$0 | \$0 | \$0 | \$2,364 | \$7,164 | \$12,358 | \$16,310 | \$20,681 | \$28,015 | \$37,729 | \$48,239 | \$59,576 | \$72,429 | \$81,763 | \$386,628 |
| Miscellaneous Fees | \$2,150,288 | \$0 | \$0 | \$0 | \$6,261 | \$18,975 | \$32,732 | \$43,199 | \$54,775 | \$74,199 | \$99,930 | \$127,765 | \$157,794 | \$191,835 | \$216,556 | \$3,174,309 |
| Water Revenues | \$0 | \$258 | \$258 | \$258 | \$98,212 | \$457,253 | \$493,821 | \$521,643 | \$552,411 | \$604,041 | \$672,433 | \$746,420 | \$826,237 | \$916,720 | \$982,428 | \$6,872,393 |
| Wastewater Revenues | \$0 | \$111 | \$111 | \$111 | \$65,660 | \$289,203 | \$332,327 | \$365,138 | \$401,423 | \$462,310 | \$542,964 | \$630,217 | \$724,345 | \$831,051 | \$908,540 | \$5,553,511 |
| Electric Power Revenues | \$0 | \$0 | \$0 | \$0 | \$648,444 | \$3,124,500 | \$3,255,835 | \$3,355,762 | \$3,466,268 | \$3,651,701 | \$3,897,334 | \$4,163,063 | \$4,449,731 | \$4,774,707 | \$5,010,702 | \$39,798,047 |
| TOTAL BENEFITS | \$2,150,288 | \$486,864 | \$431,984 | \$379,464 | \$2,303,095 | \$5,834,996 | \$5,927,979 | \$6,213,118 | \$6,575,564 | \$7,219,872 | \$8,154,940 | \$9,252,197 | \$10,433,631 | \$11,782,681 | \$12,627,348 | \$89,774,021 |
| COSTS | | | | | | | | | | | | | | | | |
| Support | \$0 | \$0 | \$0 | \$0 | \$0 | \$838,549 | \$1,179,481 | \$1,060,244 | \$961,214 | \$866,940 | \$772,367 | \$735,477 | \$737,473 | \$732,539 | \$728,440 | \$8,612,725 |
| Recreation/Libraries | \$0 | \$0 | \$0 | \$0 | \$8,976 | \$27,200 | \$46,922 | \$61,927 | \$78,521 | \$106,366 | \$143,250 | \$183,153 | \$226,199 | \$274,998 | \$310,436 | \$1,467,948 |
| Court System | \$0 | \$0 | \$0 | \$0 | \$1,759 | \$5,331 | \$9,197 | \$12,138 | \$15,391 | \$20,848 | \$28,078 | \$35,899 | \$44,337 | \$53,902 | \$60,848 | \$287,728 |
| General Government | \$0 | \$0 | \$0 | \$0 | \$4,064 | \$12,316 | \$21,246 | \$28,041 | \$35,554 | \$48,163 | \$64,864 | \$82,932 | \$102,423 | \$124,520 | \$140,566 | \$664,689 |
| Health Services | \$0 | \$0 | \$0 | \$0 | \$3,474 | \$10,526 | \$18,159 | \$23,966 | \$30,387 | \$41,163 | \$55,438 | \$70,880 | \$87,539 | \$106,424 | \$120,138 | \$568,094 |
| Social Welfare | \$0 | \$0 | \$0 | \$0 | \$2,181 | \$6,609 | \$11,401 | \$15,047 | \$19,079 | \$25,845 | \$34,808 | \$44,503 | \$54,963 | \$66,821 | \$75,431 | \$356,688 |
| Public Safety | \$0 | \$0 | \$0 | \$0 | \$59,511 | \$180,347 | \$311,108 | \$410,597 | \$520,620 | \$705,241 | \$949,799 | \$1,214,365 | \$1,499,778 | \$1,823,331 | \$2,058,294 | \$9,732,991 |
| Other Costs | \$0 | \$0 | \$0 | \$0 | \$10,967 | \$33,237 | \$57,335 | \$75,670 | \$95,947 | \$129,971 | \$175,042 | \$223,799 | \$276,399 | \$336,028 | \$379,330 | \$1,793,725 |
| Water Costs | \$0 | \$0 | \$0 | \$0 | \$89,523 | \$414,225 | \$451,476 | \$479,819 | \$511,162 | \$563,758 | \$633,428 | \$708,799 | \$790,108 | \$882,282 | \$949,219 | \$6,473,799 |
| Wastewater Costs | \$0 | \$0 | \$0 | \$0 | \$64,692 | \$284,372 | \$327,977 | \$361,155 | \$397,845 | \$459,412 | \$540,967 | \$629,193 | \$724,372 | \$832,270 | \$910,625 | \$5,532,880 |
| Electric Power Production Costs | \$0 | \$0 | \$0 | \$0 | \$673,219 | \$3,272,045 | \$3,376,976 | \$3,456,812 | \$3,545,101 | \$3,693,253 | \$3,889,501 | \$4,101,804 | \$4,330,838 | \$4,590,477 | \$4,779,025 | \$39,709,050 |
| TOTAL COSTS | \$0 | \$0 | \$0 | \$0 | \$918,366 | \$5,084,757 | \$5,811,278 | \$5,985,416 | \$6,210,820 | \$6,660,959 | \$7,287,542 | \$8,030,805 | \$8,874,429 | \$9,823,592 | \$10,512,352 | \$75,200,317 |
| NET BENEFITS | \$2,150,288 | \$486,864 | \$431,984 | \$379,464 | \$1,384,729 | \$750,239 | \$116,701 | \$227,702 | \$364,744 | \$558,913 | \$867,398 | \$1,221,392 | \$1,559,202 | \$1,959,089 | \$2,114,996 | \$14,573,704 |

* This analysis reflects the job creation schedule detailed in the Business Information Form submitted by Apple Inc.