

**AUSTIN HOUSING FINANCE CORPORATION
G.O. REPAIR! NOTICE OF FUNDING AVAILABILITY
APPLICATION AND EVALUATION CRITERIA
FY 2021-22 NOFA**

INCOMPLETE APPLICATION WILL NOT BE EVALUATED AND NO FUNDS WILL BE AWARDED. UNSIGNED/UNDATED SUBMISSIONS WILL NOT BE CONSIDERED.

Amount of funds requested :	\$
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The total number of units to be assisted per this contract:	
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1. Applicant Information (If the service provider involves multiple entities, is a partnership or joint venture, please provide duplicative information for each, and identify the entity that will serve as the “lead” organization).

Organization Name

Street Address

City

State, Zip

Telephone #

Contact Person

Contact’s Telephone #

Contact’s Email

Federal Tax ID Number

The applicant certifies that the data and exhibits contained comprising this application are true and correct.

Legal Name of Organization

Signature of Authorized Officer

Title

Date

(ORIGINAL FORM CONTAINING ORIGINAL SIGNATURE)

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2. **The submittal must have all required information to be deemed responsive, including but not limited to the following:**

- a. Articles of Incorporation;
- b. Certificate of Incorporation filed with the State of Texas
- c. IRS determination letter regarding 501(c)(3) non-profit status
- d. Names, addresses, phone numbers and email addresses of current board members
- e. Certified financial audit for the most recent year, including the auditor's management letter
- f. Board resolution approving the proposed project and authorizing the request for funding
- g. Franchise Tax Account Status printout from the Texas Comptroller of Public Accounts <http://comptroller.texas.gov/taxinfo/coasintr.html>
- h. Evidence of cash reserves of at least \$25,000 to facilitate the program administration prior to AHFC's disbursement process. This may be in the form of financial statements, a letter from its financial institution or evidence of an available line of credit of at least the amount requested.
- i. Name and title of the person authorized to represent the organization
- j. Evidence of providing at least three (3) years of home repair services. (Previous contracts with AHFC or any other governmental entity, foundations, national organizations; annual reports).
- k. Insurance: Organization shall carry Statutory Workers' Compensation and Employers Liability, Commercial General Liability, Business Automobile Liability, and Directors and Officers Coverage on types and amounts of duration according to Program Agreement.

3. **Program Description and Demand (scoring: maximum 20 points)**

- a) Provide a narrative description of your organization's current home repair program, number of years in operation, past and current performance, current waiting list, and currently available funds. Describe how this funding will increase your organization's capacity to provide these services. Explain how the amount of funds requested is substantiated by your organization's existing capacity and experience. The Applicant's reputation and quality of performance on the contract and projects identified will also be evaluated and **reference checks** will be conducted with regard to; 1) quality of work performed; 2) timely completion of project; 3) resolution and timeliness of issues encountered; 4) complaints about prompt payment to subcontractors and suppliers; and 5) compliance with contract terms and regulating laws. Prior performance on past and present City of Austin contracts, if applicable, will also be evaluated to include: the performance history of the Applicant in complying with projects, programs, schedules, and

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budgets; performance in execution of work; ability to achieve reasonable progress; and quality of work performed and responsiveness to warranty work

- b) Attach resumes of key staff that will work with this program. Describe your team’s experience with requirements of the City of Austin site development, building permit process, building/code inspections, and public awareness. One (1) page limit.
- c) In addition, provide a **Program Outreach-Marketing Plan** for the fiscal year. The Plan must include:
 - a. Objectives
 - b. Situation Analysis
 - c. Implementation strategies
 - d. Evaluation and Control

In case that any Agency already has a clients’ waiting list, it does not exclude the Agency from the obligation to present the mentioned Plan.

The Plan must define clearly the strategies to provide program assistance with a city-wide approach.

4. Operational Team (scoring: combined with section 6 and 9, maximum 20 points)

Identify the entities anticipated to be involved in implementing the project including lenders, attorneys, accountants, architects, engineers, general contractor, sub-contractors, consultants and operational staff. Also, indicate if any entity is certified by the City of Austin as a minority or women-owned business enterprise (MBE/WBE), or if any of the entities are also a non-profit entity.

	Name(s) & Any Comments on Role	MBE? (Mark X if Yes)	WBE? (Mark X if Yes)	Non- profit? (Mark X if Yes)
Director/CEO				
Lenders (Other than AHFC)				
Accountants				
Consultant (if Applicable)				
Project Manager				
Construction Supervisor				

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Construction Inspectors				
Housing Specialists				
General Contractor				
Subcontractors				
Admin support				
Marketing				

5. Process Schedule (scoring: maximum 10 points)

Complete the grid below. Re-order the steps according to the appropriate sequence for your project and add in any other significant steps integral to your project's development. Please be as precise as possible, narrowing dates by 15-day intervals.

	Number of Days
The applicant referred to program/File started	
Initial home visit	
All eligibility documents received from the Applicant	
Eligibility Determination	
Construction Specifications and Cost estimates	
Construction Bids	
Construction Start	

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End/Completion of Construction/Homebuyer Sign-off on Work Performed	
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6. Agency Experience and Qualifications on Home Repairs Activities (scoring: combined with section 4 and 9, maximum 20 points)

Completed Projects Past Three Years (attach additional sheets if necessary):

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7. **Detailed Project Budget – (scoring: maximum 15 points)** Use the following table, or comparable format, to provide a complete project budget for the number of units proposed for the year. Add line-items as necessary to detail the specific funding being requested.

DETAILED PROJECT BUDGET				
	Funds Being Requested	Amounts from other fund sources	Total for Line Item	Description or Comments
CONSTRUCTION COSTS				
Carpentry				
Waterproofing & Insulation				
Roofing				
Plumbing/Hot Water				
HVAC / Mechanical				
Electrical				
Doors/Windows/Glass				
Construction Contingency				
Flooring				

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Lumber				
Paint				
Other (Specify)				
TOTAL CONSTRUCTION COSTS				
INDIRECT AND SOFT COSTS				
Salaries				
Legal				
Audit/Accounting				
Marketing/Outreach				
Other (Specify)				
TOTAL INDIRECT AND SOFT COSTS				
TOTAL PROJECT BUDGET				

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8. Funds Proposal – (scoring: maximum 15 points) Provide the following information to facilitate financial review of the proposed project:

- a. **Sources and Uses of Funds** – Complete Tables A & B below, identifying all sources and uses of funds to implement this proposal and include evidence of funds anticipated (financial statements, commitment letters, etc.).

TABLE A: SOURCES OF FUNDS SUMMARY					Intended Use of Funds (Predevelopment, Construction, Soft Costs)
	Term	Interest Rate	Amount	Evidence (Term Sheet, Board's Resolution, etc.)	
Private Financing (List Lenders Below)					
Other Sources (List Below)					
Proposed AHFC GO Repair Funds					
Total Sources of Funds					
TABLE B: USES OF FUNDS SUMMARY					
	Total Cost		Cost/Unit		
Indirect, Soft or Administrative Costs					
Direct Costs (Construction)					
Total Uses of Funds					

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- b. **Leveraging – (scoring: maximum 20 points)** Complete Table C below. Include evidence of other funds leveraged by AHFC funds to implement your proposals such as commitments from private and/or other public resources.

TABLE C: LEVERAGE SUMMARY	
TOTAL AHFC FUNDS	
TOTAL OTHER FUNDS	
LEVERAGE % – AHFC FUNDS	

9. Partnerships with Non-profit entities

Include commitments from other non-profit organizations or a City of Austin-certified Community Housing Development Organization (CHDO) to partner on the project in some way.

Describe your experience in collaborating or leveraging your housing intervention resources with other partnering organizations to improve service delivery and/or outcomes for clients served.

10. Other Requirements

By submitting this application, the applicant agrees to comply with all reporting, record keeping, and on-going monitoring requirements applicable to G.O. Bond financing of the proposed project.

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EVALUATION CRITERIA

Proposed projects will be reviewed and scored on a competitive basis relative to the evaluation criteria below. A maximum possible score is 100 points. **A minimum score of 75 is required to be funded.**

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| 1. | EXPERIENCE AND QUALIFICATIONS (maximum 20 points)
<i>(Reference: Section 4, 6 and 9 in NOFA)</i> | _____ |
| 2. | OUTREACH-MARKETING PLAN – (maximum 20 points)
<i>(Reference: Section 3 in NOFA)</i> | _____ |
| 3. | PROCESS SCHEDULE – (maximum 10 points)
<i>(Reference: Section 5 in NOFA)</i> | _____ |
| 4. | DETAILED PROJECT BUDGET (maximum 15 points)
<i>(Reference: Section 7 in NOFA)</i> | _____ |
| 5. | SOURCES & USES OF FUNDS (maximum 15 points)
<i>(Reference: Section 8a in NOFA)</i> | _____ |
| 6. | LEVERAGING – (maximum 20 points)
<i>(Reference: Section 8b in NOFA)</i> | _____ |
| | TOTAL SCORE (maximum 100 points) | _____ |