

**Austin Non-Profit  
Income Statement  
For the Ten Months Ended October 31, 2017**

	<b>OCT</b>	<b>YTD</b>
<b>REVENUES</b>		
Contributions-Indiv & Business	1,600	59,934
Grants-NPOs/Corporate	24,100	62,313
Foundations & Trusts	1,050	36,050
<b>Total Contributions / Grants</b>	<b>26,750</b>	<b>158,297</b>
City of Austin	19,847	195,238
<b>Total Government Contracts</b>	<b>19,847</b>	<b>195,238</b>
<b>Training Services</b>	<b>7,033</b>	<b>80,417</b>
Fundraising Events		33,450
Miscellaneous & Interest	3	22
<b>Total Revenues</b>	<b>53,633</b>	<b>467,424</b>
<b>EXPENSES</b>		
Salary Expense	28,494	277,226
PR Taxes & Benefits	6,463	63,761
<b>Total Salary &amp; Benefits</b>	<b>34,957</b>	<b>340,987</b>
Professional Fees-Audit/Acctg	-	4,000
Professional Fees / Subcontractors	777	11,569
Insurance		2,835
Bank/Credit Card Fees	45	581
Supplies & Parts	517	4,596
Telecommunications	726	6,588
Software-Internal	300	3,527
Office Space	3,025	34,500
Postage/Shipping		326
Printing & Duplicating	268	2,727
Travel & Mileage	228	2,523
Meetings, Professional Dev	1,116	3,121
Client Incentives/Support	50	1,290
Equipment-IT		3,992
Fundraising Expenses		8,889
Depreciation	242	2,420
<b>Total Other Expenses</b>	<b>7,294</b>	<b>93,484</b>
<b>Total Expenses</b>	<b>42,251</b>	<b>434,471</b>
<b>Net Income(Loss) Current Year</b>	<b>11,382</b>	<b>32,953</b>