

Establishing an International Business in Austin

A Resource Guide Provided by the
Greater Austin International Business Coalition



Austin Future photo courtesy of Austin Fit Magazine

The Austin International Business Coalition is composed of representatives from various internationally-focused organizations, local businesses, governmental and educational entities. We are dedicated to the promotion of an international community in Austin, TX. Special thanks to Ben Ramirez with the City of Austin International Economic Development Program, Karen Parker with the Austin U.S. Export Assistance Center and Adriana Cruz with the Greater Austin Chamber of Commerce.

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1: The Austin Business Advantage

Austin is repeatedly ranked at or near the top of American cities to live in and operate a business. These rankings may be found in major trade publications as well as the minds of local and international business decision makers.

The region is defined by lower business and living costs than most major U.S. metropolitan areas, and a young, well-educated population of 1.5 million.

1.1: Austin Profile

Austin thrives on a healthy balance of technology, business services, education and government, and those sectors thrive in Austin. In the state capital of Texas, live music echoes from the nearly 200 venues located within the city limits. Austin also has four lakes and several parks available for natural recreation activities.

To view the Greater Austin Chamber of Commerce's profile of Austin in English, visit this link:

<http://www.austin-chamber.org/DoBusiness/GreaterAustinProfile/index.html>

For the Greater Austin Profile in Chinese:

<http://www.austin-chamber.org/DoBusiness/GreaterAustinProfile/Chinese/indexc.html>

For the Greater Austin Profile in French:

<http://www.austin-chamber.org/DoBusiness/GreaterAustinProfile/French/indexf.html>

For the Greater Austin Profile in German:

<http://www.austin-chamber.org/DoBusiness/GreaterAustinProfile/German/indexg.html>

For the Greater Austin Profile in Japanese:

<http://www.austin-chamber.org/DoBusiness/GreaterAustinProfile/Japanese/indexj.html>

For the Greater Austin Profile in Korean:

<http://www.austin-chamber.org/DoBusiness/GreaterAustinProfile/Korean/indexk.html>

For the Greater Austin Profile in Spanish:

<http://www.austin-chamber.org/DoBusiness/GreaterAustinProfile/Spanish/indexs.html>

1.2: Community Partners

1.2.A: Greater Austin Chamber of Commerce

Based upon recommendations made by the Greater Austin Chamber of Commerce, (www.austinchamber.com), the City of Austin focuses upon and nurtures the following specific high tech and industry clusters: Biotechnology, Clean Energy, Data Centers, Digital Media, Semiconductors, and Wireless Technology.

Focusing on these clusters is an important goal for each of Austin's various economic development partners. For example, Austin is the largest green energy buyer in the U.S.A and operates America's most successful retail clean energy program, the municipally owned and operated Austin Energy.

To learn more about Austin's established and emerging market clusters, visit:

<http://www.austinchamber.com/do-business/technology-partnership/>

If you are considering expanding or relocating your international business to Greater Austin, please contact:

Adriana Cruz
Vice President of Global Corporate Recruitment
Greater Austin Chamber of Commerce
535 East 5th Street
Austin, TX 78701
512/322-5626
acruz@austinchamber.com

1.2.B: Local Government

The City of Austin plays a crucial role in the economic vitality of the community. The Economic Growth and Redevelopment Services Office (<http://www.austintexas.gov/economicgrowth>) offers several programs which provide various services designed to assist companies.

The City of Austin Small Business Development Program is committed to providing opportunities and resources which help small businesses grow and prosper in a competitive business environment. For a listing of specific services, visit:

<http://austintexas.gov/department/small-business-development-program>

Locally-established or expanding companies of every size competing in the established and emerging market clusters will benefit from services offered by the Emerging Technology Program. <http://www.austinisit.org>

If your international business has any questions regarding City of Austin programs, please contact:

Ben Ramirez III
City of Austin International Program Manager
301 W. Second Street
Austin, TX 78701
512-974-6416
ben.ramirez@austintexas.gov
<http://austintexas.gov/international>

1.2.C: State Government

The Office of the Governor's Economic Development and Tourism division markets Texas globally as the premier business location and travel destination. It develops strategies to generate leads and inquiries which over time can be developed into business recruitment prospects, export opportunities and tourism.

For more information about international business relocation or export opportunities, contact:

Carolina Safer
Director, International Business
PO Box 12428
Austin, TX 78711
Carolina.safer@gov.texas.gov

1.3: Austin in the Global Economy

When it comes to business, it seems the whole world has a place in the heart of Central Texas. Austin is a truly international city. There are currently 88 distinct foreign languages and dialects spoken by Austin residents. We are proud of the business talent emerging from our top ranking colleges and universities, our recognition in the high-tech industry as an innovative hotbed, and of our ongoing efforts to boost Austin into the top tier of international cultural centers.

Austin residents regularly travel the globe in search of business and cultural exchange opportunities. Our business, professional and student partners come to Austin from locations throughout the world and they often decide to invest more of their time and resources here.

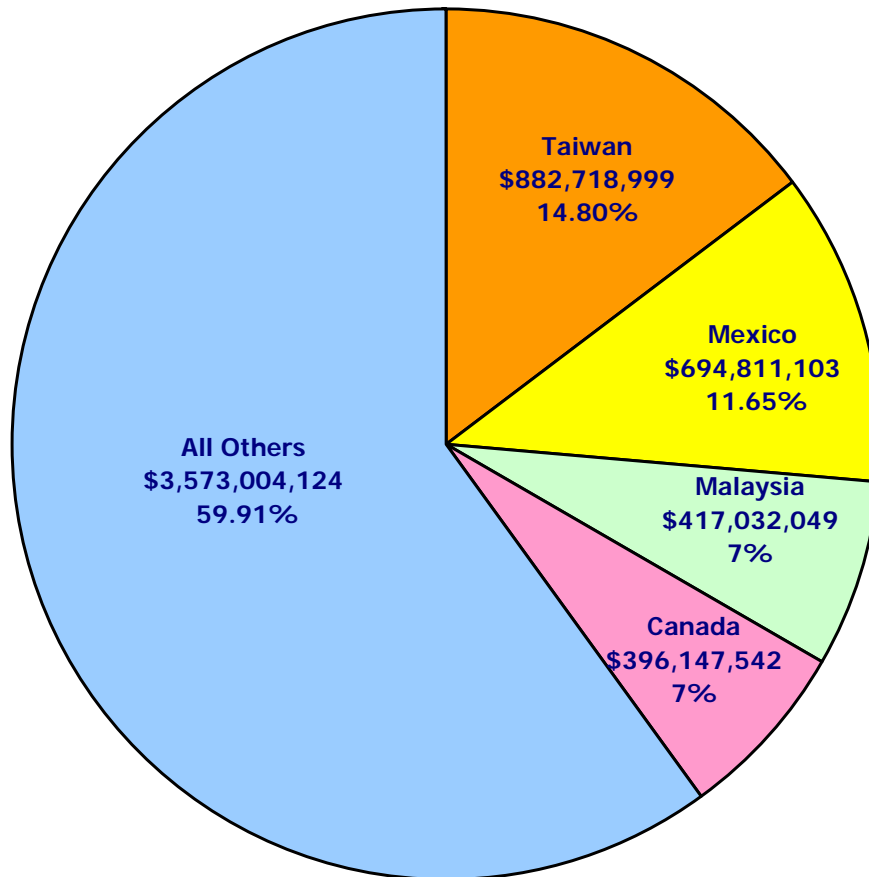
1.4: International Companies in Austin

Numerous foreign companies have taken advantage of the favorable business climate in and around Austin. To view the current list of these international companies, visit the following link:

<http://www.austinchamber.com/do-business/business-attraction/international-business.php>

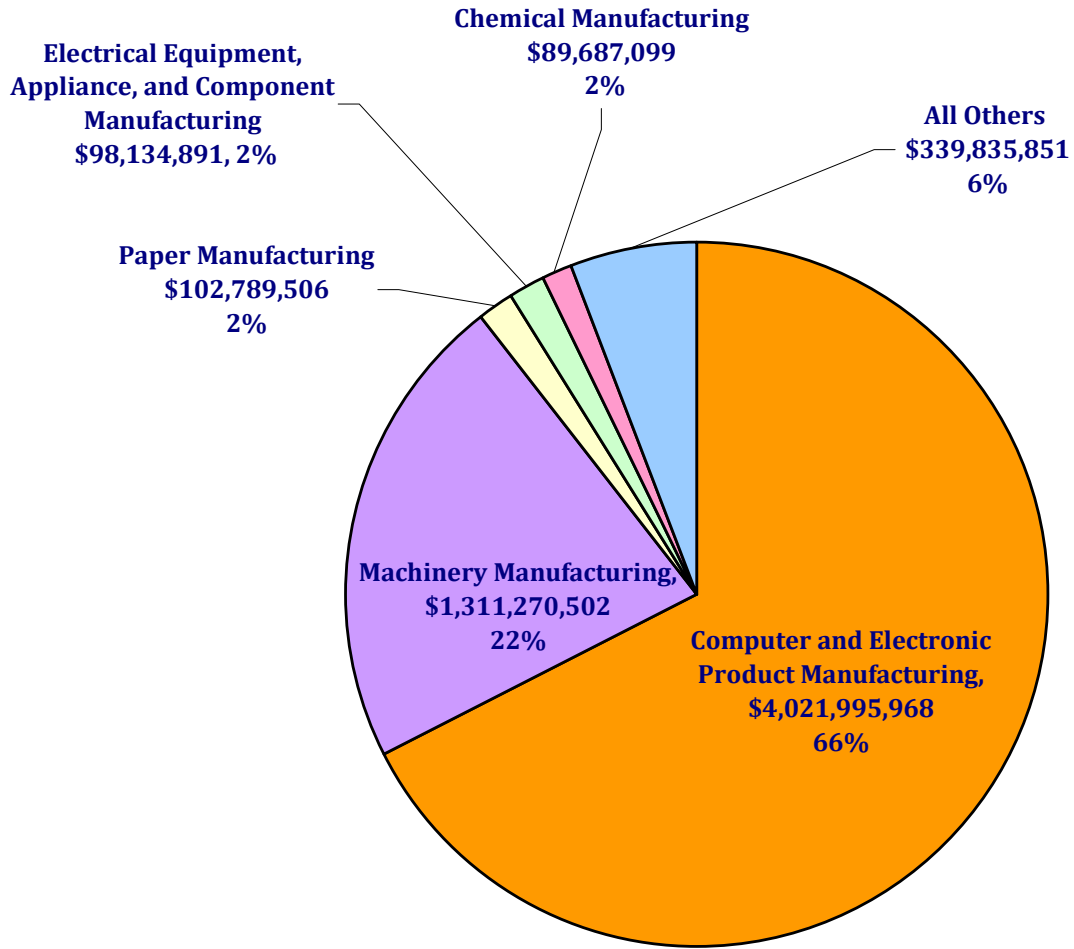
Greater Austin is ranked among the top 25 exporting regions in the U.S.A. Products and services created here are used by companies and individuals throughout the world.

1.5: Austin-Round Rock Exports by Country, 2009



Note: South Korea withheld export data for 2009 and is therefore not ranked.

1.6: Austin-Round Rock Exports by North American Industrial Code System (NAICS), 2009



2. Setting Up a Business in Austin

2.1: Legal Requirements

2.1.A: Business Structure and Name

The first step in starting a business is to determine the basic legal structure of the business, and to establish your business' name. This first step is important because of the financial implications of your decision. The legal structure you choose for your business will affect your corporation's responsibility for annual franchise tax fees, or your own personal liability arising from business decisions and actions.

Your business name will identify, differentiate and market your business. It should be given much thought and consideration.

A professional tax consultant, accountant, and/or attorney should be consulted when determining your company's legal structure and business name.

A comprehensive examination of the process for establishing a company in Austin can be found online at:

<http://www.texasonline.com/guide/index.jsp>

Also in Spanish at:

<http://www.texas.gov/es/discover/Pages/topic.aspx?topicid=/business/start>

2.1.A.i: Legal Structure

There are several legal structures available for businesses operating in Texas. Each structure is listed below with a brief description.

Sole Proprietorship:

A sole proprietorship exists when a single individual operates a business and owns all assets. A sole proprietor is personally liable for all debts, and business ownership is nontransferable. Under a sole proprietorship, the life of the business is limited to the life of the individual proprietor. The sole proprietorship makes no legal distinction between personal and business debts, and it does not require a separate income tax return. A sole proprietorship is often operated under the name of the owner. Whenever operating a business under a name other than the sole proprietor, an Assumed Name Certificate or Doing Business As Certificate (DBA) must be filed with the county clerk. Assumed Name Certificates (DBA) are discussed later in this section.

General Partnership:

A general partnership exists when two or more individuals or businesses join to operate a business. Under a general partnership, a separate business entity exists, but creditors may use the partners' personal assets for satisfaction of debts. General partners share equally in assets and liabilities. A general partnership requires an annual partnership income tax return (separate from the partners' personal returns). A general partnership may be operated under the names of the owners, or an agreed upon business name. In either case, an Assumed Name Certificate must be filed with the county clerk.

Limited Partnership:

A limited partnership is a partnership formed by two or more persons or entities, under the laws of Texas, and having one or more general partners and one or more limited partners. General partners share equally in debts and assets, while limited partners have limited debt obligations. A limited partnership must be registered with the Secretary of State. (Please refer to the Business Name section of this Guide for more details.)

Registered Limited Liability Partnership:

A registered limited liability partnership is a general partnership that has been registered with the Secretary of State. A partner's liability in a registered limited liability partnership differs from that of an ordinary partnership. In a registered limited liability partnership, a partner is not individually liable, under some circumstances, for debts and obligations of the partnership arising from errors, omissions, negligence, incompetence or malfeasance committed in the course of business by others in the partnership.

Corporation:

Corporations (Subchapter C or S) are created when two or more individuals, partnerships, or other entities join together to form a separate entity for the purpose of operating a business in the state. A corporation has its own legal identity, separate from its owners. The corporation offers protection to the business owners' personal assets from debts and liabilities relating to the operation of the corporation. Taxation of the corporation varies depending on the type of corporation formed. A corporation must be registered with the Secretary of State.

A Subchapter C Corporation is taxed at a higher rate than an individual. The owners are not taxed personally for profits; however, the owners do pay personal taxes on any salaries and/or dividends, and the corporation is also taxed on the profits.

Owners of Subchapter S Corporations may deduct business losses on personal income tax returns, similar to a partnership. The Subchapter S Corporation also offers alternative methods for distributing the business income to the owners.

Limited Liability Company:

A limited liability company is an unincorporated business entity which shares some of the aspects of Subchapter S Corporations and limited partnerships, and yet has more flexibility than more traditional business entities. The limited liability company is designed to provide its owners with limited liability and pass-through tax advantages without the restrictions imposed on Subchapter S Corporations and limited partnerships. A limited liability company must be registered with the Secretary of State.

2.1.A.ii: Business Name

After the business' legal structure has been decided upon, the business name must be registered with the county clerk's office and/or the Texas Secretary of State. Your company's business name should be thoroughly researched. If a corporation and an unincorporated company have very similar names, neither automatically has the right to the name. If both parties have properly filed the Assumed Name or Doing Business As (DBA) Certificate, the true owner of the name will likely be decided in a court of law. Conducting your business name research before you begin your Texas business efforts will allow you to avoid legal costs later.

State Registration

All businesses operating in Texas must register with the Secretary of State. The Secretary of State only provides forms for registering a limited liability partnership. The Secretary of State publishes the Filing Guide, which offers guidelines for registering business entities. This Filing Guide also includes administrative rules and sample forms.

Corporations, limited partnerships, and limited liability companies organized in other states or countries may transact business in Texas. To do so, the non-Texas business must obtain a Secretary of State certificate of authority. An out-of-state business may also consider the option of creating a Texas corporation, limited partnership, or limited liability company for business transactions in Texas.

A name may not be used by more than one corporation in Texas. The Secretary of State will perform a name search to verify that no other corporation, limited partnership, or limited liability company in Texas is using the exact name selected. To find out if a business name is available, visit the website or call the Secretary of State for an immediate computer search. This search is only for business names registered with the Secretary of State. This search will not include business names registered only by a county clerk's office.

If a corporation will transact business under a name(s) not stated in the articles of incorporation, the corporation must file an Assumed Name Certificate with the Secretary of State, and with the county clerk in which the principal office and

registered office of the corporation are located. (See next section for details on Assumed Name/DBA Certificates.)

For more information, contact:

Secretary of State,
Corporations Section,
P.O. Box 13697,
Austin, Texas 78711-3697
512/463-5555
<http://www.sos.state.tx.us/corp/index.shtml>

Local Registration (for Assumed Name/DBA Certificates)

If the business will operate as a sole proprietorship or a general partnership, file an Assumed Name or DBA Certificate for each name (or variation of that name) the business will use. The DBA must be on file with the county clerk in each county where a physical business presence will be maintained. If there is no physical business presence, a DBA should be filed in each county where business will be conducted.

If the business will operate as a corporation, limited partnership, or limited liability company, and the business will be identified by a name other than the name on file with the Secretary of State, an Assumed Name Certificate must be filed with the Secretary of State and each county in which the business will have a registered or principal office.

Neither the filing of an Assumed Name Certificate nor the reservation or registration of a company name imparts any real protection to the party filing the certificate. It is merely a formal process that informs the general public of the registered agent for a business and where official contact with the business may be made.

Bastrop County Clerk's Office information is available at:

<http://www.co.bastrop.tx.us/site/content/countyclerk>

Caldwell County Clerk's Office information is available at:

<http://www.co.caldwell.tx.us/ips/cms/countyoffices/countyClerk.html>

Hays County Clerk's Office information is available at:

<http://www.co.hays.tx.us/index.php/government/county-clerk/>

Travis County Clerk's Office information is available at:

http://www.co.travis.tx.us/county_clerk/dba.asp

Williamson County Clerk's Office information is available at:

<http://wilco-dev.com/CountyDepartments/CountyClerk/CountyClerkRecords/tabid/639/Default.aspx>

Filing the Assumed Name Certificate

Each county clerk office may use a different form; however, the information requested should be the same. Be prepared to provide the business name, mailing address, city, state, zip, expected period of operation, business type, and owner information.

“Period of operation” is the period of time the business will use the name. Ten years is the maximum length of time an assumed name filing is valid. However, if the name will be used for a period of less than ten years, indicate this on the form. Name filings must be renewed every ten years.

“Business type” refers to the legal structure of the business. Indicate whether the business will be operating as a corporation, partnership, sole proprietorship, etc.

“Owner information” is the name(s) of the owner(s), personal address(es), and signature(s). All owners' signatures must be notarized. This service is sometimes offered at the county clerk's office. The DBA form cannot be filed until all owners have signed it and all signatures have been notarized.

The following research tips will be helpful in filing the Assumed Name Certificate in the county the business will operate:

First, write down the possible name(s) you will be considering for your business. Pay close attention to capitalization, spacing, punctuation, etc. Remember this name will identify your business to the public.

Next, the county records (assumed name books or county computer) will have to be searched for the name(s) you are considering. Many county clerk offices will provide a name search service for a nominal fee. The whole search process may even be conducted via mail correspondence. Contact the local county clerk for verification of their process.

If you have to search the county records yourself, then remember an assumed name filing is valid for ten years. Begin by searching records for the last ten years to verify that the business name is available. Each record book will not necessarily encompass one year of filings. The front of each book should provide the applicable dates of records found inside.

Your county may have computerized records. However, be sure to confirm the computerized records contain ten years of filing history. You may use the computer for the period it covers, and then use the record books for any of the remaining years in your search period.

If the business name has been used, look in the margins of the record books to see if it has been abandoned. If the name has been abandoned, it may legally be used again.

Finally, if the company name is available, fill out the assumed name form and have it notarized. The notarized form may now be filed with the county clerk's office. The county clerk will keep the original Assumed Name Certificate. When you file the form, you will want to request several certified copies (at least one for the bank and one for your business records).

The county clerk's office will provide you with information about filing fees and the accepted form of payment. If processing via mail, send the completed forms by certified mail with a return receipt requested.

2.1.B: Business Permit and License Requirements

A listing of permits and licenses required for conducting business are available on the internet by occupation type. To view this listing, visit:

<http://www.texas.gov/en/discover/Pages/topic.aspx?topicid=%2Flicenses%2Fpermits>

2.1.C: Business Organization Frequently Asked Questions (FAQs):

The Texas Secretary of State's website contains several frequently asked questions related to establishing a business at:

<http://www.sos.state.tx.us/corp/generalfaq.shtml>

To set up your business with telecommunication and utility services, this website provides a listing of service providers:

<http://www.austinchamber.com/do-business/greater-austin/greater-austin-profile/telecomm-utilities.php>

2.2: Tax Structure

The Federal Government requires your business to pay federal taxes. To establish your business' tax responsibilities, your company must obtain an Employer's Identification Number (EIN) from the U.S. Department of the Treasury, Internal Revenue Service (IRS).

You may apply online for your business' EIN by visiting the following link:

<http://www.irs.gov/businesses/small/article/0,,id=102767,00.html>

Texas has a low tax burden on businesses. There is no corporate and no individual income tax in Texas. For more information on Texas tax requirements visit:

<http://www.business.texasonline.com/guide/texastaxes.jsp?lang=en>

2.2.A: Margins Tax

Texas has replaced its franchise tax with a Margins Tax. The Margins Tax is a tax of 1% on gross receipts less compensation or cost of goods sold. (Retailers and wholesalers have a rate of 0.5%) Sole proprietorships and general partnerships are exempt from the margins tax. Businesses with revenue under \$300,000 are also exempt. For more information regarding the new Margins Tax, and how it specifically affects your business, please visit:

<http://www.cpa.state.tx.us/taxinfo/franchise/index.html>

2.2.B: Property Tax

Texas has no property tax at the state level. Local governments and special taxing districts levy taxes on real and tangible personal property. All property is appraised at full market value and assessed on 100% of appraised value. The total tax rate is the sum of all taxing units including cities, counties, schools and special districts.

Local governments have the option to exempt goods in transit, or "freeport goods", from ad valorem taxation. Freeport goods are inventories acquired or brought into the state by businesses and held for no more than 175 days before being shipped out of the state.

Austin and other local governments may offer qualifying businesses an abatement of the local ad valorem taxes on real and personal property for up to ten years.

In Austin, the Greater Austin Chamber of Commerce and the City of Austin's Economic Growth and Redevelopment Services Office work together to determine if a particular business may be a candidate for an abatement approval.

General property tax questions may be emailed to the Texas Comptroller at:

ptd.cpa@cpa.state.tx.us

2.2.C: Sales and Use Tax

The state levies a sales and use tax of 6.25 percent on sales of tangible personal property and certain services. Additionally, cities, counties and transit authorities may add to the rate for a combined state and local rate of 8.25 percent.

Sales and use tax exemptions are offered on machinery and equipment used in the manufacturing process and on natural gas and electricity when sold to commercial businesses that are “predominately” manufacturing companies.

<http://www.cpa.state.tx.us/taxinfo/sales/index.html>

For more information, see the Sales & Use Tax Refunds under the Business Incentives section of this guide.

2.2.D: Payroll Tax

Unemployment Insurance

Businesses that employ one or more individuals may be subject to unemployment tax. New employers will pay 2.7 percent on the first \$9,000 of wages per employee. A minimum of six quarters is required to obtain an experience rating. For more information, visit:

<http://www.twc.state.tx.us/ui/bnfts/employerinfo.html>

For more information regarding taxes:

Texas Comptroller of Public Accounts
Post Office Box 13528, Capitol Station
Austin, Texas 78711-3528
877/662-8375
<http://www.cpa.state.tx.us/taxes/>

For more information on what you can expect when the taxman comes a-knocking on your door, contact your County Tax Assessor-Collector at:

<http://www.austin-chamber.org/LiveWork/MoveToAustin/Taxes.html>

2.3: Labor Issues

2.3.A: Business Employer Requirements

The final step in starting a business is determining the federal and state employer requirements. As an employer, you have labor, safety, and tax obligations.

<http://www.texasonline.com/portal/tol/en/bus/4>

The following sections detail the labor, safety, access, and new hire reporting regulations administered by federal and state agencies.

2.3.A.i: New Hire Requirements

In accordance with the federal Personal Responsibility and Work Opportunity Reconciliation Act (PRWORA) of 1996, all Texas employers are required to report certain information on newly hired and rehired employees to the State Directory of New Hires. To receive an employee packet from the Texas Workforce Commission, contact:

Texas Employer New Hire Reporting Operations Center
P.O. Box 149224
Austin, Texas 78714-9224
888/TEX-HIRE (888/839-4473)

2.3.A.ii: Apprenticeship Training Requirements

Standards for apprenticeship training programs in Texas follow guidelines set forth by the U.S. Department of Labor, Bureau of Apprenticeship and Training. Specific details on these programs may be obtained by contacting:

Bureau of Apprenticeship and Training
U.S. Department of Labor
525 Griffin Street, Suite 628
Dallas, Texas 75202
214/767-9263

2.3.A.iii: Americans with Disabilities Act Requirements

The Americans with Disabilities Act (ADA) provides protection for people with disabilities in the areas of employment, public services, transportation, accommodation and telecommunications. For general assistance regarding how the federal ADA standards apply to your business, contact:

Office on the Americans with Disabilities Act: Civil Rights Division
U.S. Department of Justice
P.O. Box 66738

Washington, DC 20035
800/514-0301 or 800/514-0383 (TDD)

For specific information on the Americans with Disabilities Act's employment requirements, contact:

U.S. Equal Employment Opportunity Commission
1801 L Street N W
Washington, D.C. 20507
800/669-4000 or 800/669-6820 (TDD)

For specific information on ADA telecommunications requirements, contact:

Federal Communications Commission
1919 M Street N W
Washington, D.C. 20554
202/418-0600 or 202/418-7233 (TDD)

For information regarding ADA requirements for accessible design in new construction and alterations, contact:

U.S. Architectural and Transportation Barriers Compliance Board
1331 F Street N W, Suite 1000
Washington, DC 20004
800/872-2253 or 800/993-2822 (TDD)

For information regarding ADA requirements for transportation services, contact:

U.S. Department of Transportation
400 Seventh Street SW Washington, DC 20590
888/446-4511 or 800/877-8339 (TDD)
<http://www.dot.gov/>

The State of Texas also has requirements related to the federal Americans with Disabilities Act. For information and technical assistance on the state disability policy information, disability statistics and local disability resources, contact:

Texas Governor's Committee on People with Disabilities
P.O. Box 12428
Austin, Texas 78711
512/463-5739 or 512/463-5746 (TDD)

The Texas Department of Licensing and Regulation reviews construction documents for the construction or substantial renovation, modification, or alteration of buildings or facilities defined as public or commercial accommodations for architectural barriers. This review is

mandated through the Americans with Disabilities Act. For additional information on architectural barriers, contact:

Texas Department of Licensing and Regulation
E.O. Thompson State Office Building
P.O. Box 12157
Austin, Texas 78711
512/463-3211 or 800/803-9202

2.3.A.iv: Equal Employment Requirements

Federal and state laws prohibit employment discrimination. The United States Equal Employment Opportunity Commission (EEOC) and the Texas Workforce Commission (TWC), Human Rights Division enforce fair employment laws which prohibit discrimination on the basis of race, color, sex, religion, disability, age, or national origin.

All employers with 15 or more employees engaged in an industry affecting commerce are prohibited from denying equal employment opportunities. The EEOC promotes voluntary programs that allow employers to implement equal employment opportunity programs within their businesses.

For more information regarding federal equal employment requirements, contact:

U.S. Equal Employment Opportunity Commission
San Antonio District Office
5410 Fredericksburg Road, Suite 200
Mockingbird Plaza, Plaza II
San Antonio, Texas 78229
210/281-7600 or 210/229-4858

The TWC, Human Rights Division investigates employment complaints in Texas. For information regarding state equal employment requirements, contact:

Texas Workforce Commission, Human Rights Division
101 East 15th Street
Austin, Texas 78778
512/463-3222

2.3.A.v: Wage and Labor Requirements

For information on federal minimum wage laws, overtime and other questions regarding wages and hours, contact:

San Antonio District Office
US Dept. of Labor
Wage & Hour Division
Northchase 1 Office Building
10127 Morocco, Suite 140
San Antonio, TX 78216
(210) 308-4515
1-866-4-USWAGE
(1-866-487-9243)

The Texas Workforce Commission investigates and notifies county and/or district attorneys regarding all labor law violations within Texas. The Labor Law Department enforces state and federal labor laws. State statute examples include the Pay Day and Child Labor laws.

The Texas Workforce Commission publishes a general information packet for employers. For a copy, contact:

Employer's Representative
Texas Workforce Commission
101 East 15th Street
Austin, Texas 78778
512/463-2826 or 800/832-9394

To view a copy of the Texas Workforce Commission's publication, *ESPECIALLY FOR TEXAS EMPLOYERS* visit:

<http://www.twc.state.tx.us/news/efte/tocmain.html>

For answers to questions which your employees may have, please contact:

Labor's Representative
Texas Workforce Commission
101 East 15th Street
Austin, Texas 78778
512/463-2829 or 800/832-2829

2.3.A.vi: Workers' Compensation Insurance Requirements

The Texas Department of Insurance, Division of Workers' Compensation regulates the delivery of workers' compensation benefits to injured workers and to eligible family members of employees who die while performing their duties. Benefits are paid by workers' compensation insurance companies, by employers certified to self-insure, or by self-insured governmental entities.

The Texas Department of Insurance publishes a rate guide to assist employers in comparison shopping for worker' compensation and employers' liability insurance in Texas.

<http://www.tdi.state.tx.us/wc/regulation/rcomp.html>

Texas Department of Insurance
333 Guadalupe
Austin, Texas 78701
512/322-3493

Workers' compensation is not mandatory in Texas. The Texas Workers' Compensation Commission publishes a guide to new laws, a quarterly newsletter, and an informational brochure for employers. These documents allow employers to become more familiar with basic Texas workers' compensation requirements. For more information on workers' compensation, contact:

Texas Department of Insurance Division of Workers' Compensation
7551 Metro Center Drive, Suite 100
Austin, Texas 78744-1609
512/804-4000
www.tdi.state.tx.us/wc

2.3.A.vii: Safety Requirements

The Occupational Safety and Health Consultations (OSHCON) program is administered by the Texas Department of Insurance, Department of Workers' Compensation. Free on-site safety and health inspections are available to alert employers of possible federal Occupational Safety and Health Administration (OSHA) violations.

Employers with fewer than 150 employees are able to submit to a free inspection. If the employer is found to have met the federal requirements during the free inspection, then the employer will be exempt from a scheduled inspection for 12 months.

For more information regarding state occupational safety and health requirements, contact:

OSHCON Texas Department of Insurance Division of Workers' Compensation
7551 Metro Center Drive, Ste. 100
Austin, Texas 78744
512/804-4636
<http://www.tdi.state.tx.us/wc/safety/oshcon.html>

For information regarding federal occupational safety requirements, contact:

Occupational Safety and Health Administration (OSHA)
U.S. Department of Labor, Regional Office
525 Griffin Street, Room 602

Dallas, Texas 75202
214/767-4731
<http://www.osha.gov/SLTC/index.html>

2.3.A.viii: Labor Poster Requirements

The following federal and state labor posters must be posted at a place of business. Please contact the agency indicated to request copies for posting.

"Federal Minimum Wage" and "Employee Polygraph Protection Act"
U.S. Department of Labor, Wage and Hour Division
512/888-3520

"Occupational Safety and Health Administration Notice"
U.S. Department of Labor, Occupational Safety and Health Administration
214/767-4731

"Equal Employment Opportunity is the Law"
U.S. Equal Employment Opportunity Commission
210/229-4810

"Texas Unemployment Compensation Act" and "Schedule of Paydays"
Texas Workforce Commission
512/463-2747

"The Law in Texas" (Optional Poster)
Texas Workforce Commission, Human Rights Division
512/437-3450

2.3.A.ix: Additional Labor Law Resources

U.S. Department of Labor's summary of major laws is available at:

<http://www.dol.gov/opa/aboutdol/lawsprog.htm>

U.S. Department of Labor eLaws:

<http://www.dol.gov/elaws/>

2.3.B: Employment Resources

Austin's highly-skilled workforce is one of the greatest assets in our community for new businesses. This section can help you find the talent you need for your new business. See the Business Training section of this guide for information about workforce training opportunities.

2.3.B.i.: Staffing Services

General Staffing:

Horizon Staffing Services
13706 Research Blvd, Suite 209
Austin, TX 78050
512-250-2959
www.horizonstaff.com

Austin Staffing
314 E. Highland Mall Blvd Suite 411
Austin, Texas 78752
512-647-8233
<http://www.austinstaffing.net>

Express Employment Professionals
314 Highland Mall Blvd Suite 115
Austin, TX 78752
512-453-8833
<http://austintxpeakperformers.expresspros.com>

Frontline Source Group
901 S. Mopac Frwy Suite 300
Austin, TX 78746
512-328-5627
<http://www.frontlinesourcegroup.com/austin.htm>

Career Consultant Staffing Services
7320 Mopac, #400
Austin, TX 78731
512-346-6660
<http://www.careeraustin.com>

International Staffing:

Alliance Abroad, INC.
1221 S. Mopac Expy, Suite 100
Austin, TX 78746
512-457-8062
<http://www.allianceabroad.com>

Professional Staffing:

Robert Half International
98 San Jacinto Blvd
Austin, TX 78701
512-499-0705
www.rhi.com

Executive Staffing:

Johnson & Associates
8303 Tecumseh Dr.
Austin, TX 78753
512.339.9000
johnson@JAToday.com
<http://www.jatoday.com/>

Lehman Associates
1301 W. 25th St., STE. 500
Austin, Texas 78705
512-478-1131
<http://www.lehmanassociates.com>

CSI Executive Search
9600 Great Hills Trail #150w, Austin, TX 78759
512-301-5503
<http://www.csi-executivesearch.com/>

Military Veteran Staffing:

Orion International Consulting
912 South Capital of Texas Highway, Ste 220
West Lake Hills, TX 78746
(512) 327-7111
<http://www.orioninternational.com/employers.aspx>

2.3.B.ii.: Job Vacancy Listings

Austin's daily newspaper, the Austin American-Statesman, offers job classified listings online and in print:

<http://www.statesman.com/hotjobs/content/hotjobs/emp/post-a-job.html>

The Austin Business Journal offers job listings that can be viewed by the entire Business Journal network:

http://bizjournals.ontargetjobs.com/_jobposting.asp

The State of Texas provides the free Work in Texas job portal for employers and job seekers:

https://wit.twc.state.tx.us/WORKINTEXAS/wtx?pageid=EV_LOGON&lang=en

The Greater Austin Chamber of Commerce has created the Austin Jobs Portal. High tech and emerging industry companies may post their employment opportunities at:

<http://www.austinchamber.com/do-business/technology-partnership/tech-job-portal.php>

2.3. C: Foreign Workers

2.3.C.i: Overview of Common Business-Related Visas

The most commonly issued business-related visa is the **B-1/B-2 nonimmigrant visa**, which allows for short term, temporary entries into the U.S. for visitors who seek to enter for business or leisure purposes. B-1/B-2 nonimmigrant visitors may have dependants accompany them to the U.S. under B-2 classification. The B-1/B-2 nonimmigrant visa enables visitors to apply for admission to the U.S. under B-1 classification for the purpose of engaging in legitimate business activities, which may include: negotiating contracts, consulting with business associates, litigation, participating in scientific, educational, professional or business conventions, conferences, or seminars, or undertaking independent research. B-1 classification does not afford employment authorization; therefore, activities must be limited to bona fide business visitor activities and cannot involve gainful employment.

Under certain circumstances, properly annotated B-1/B-2 business visitor visas may be issued for short term training or the short-term provision of professional services when the visitor will not be compensated in the U.S. In such cases, visitor visas may be issued when all circumstances of the visit are disclosed to, and approved by, the U.S. Consulate.

The **TN nonimmigrant category** is an appropriate alternative for Canadian and Mexican citizens seeking admission into the U.S. for employment in certain professional categories in accordance with the North American Free Trade Agreement (NAFTA). The NAFTA list of 63 professional classifications, for which TN status is available, includes, *but is not limited to*, the

following professional occupations: Engineer, Accountant, Architect, Computer Systems Analyst, Graphic Designer, Management Consultant, Scientific Technician/Technologist (including Engineering Technicians), and various occupations in the medical and allied health professions.

The **H-1B nonimmigrant category** is limited to aliens who work in a “specialty occupation,” or to fashion models with “distinguished merit and ability.” The Immigration and Nationality Act (INA) limits the award of H-1B nonimmigrant visa numbers to a total of 65,000 each fiscal year. Beginning April 1st each year, USCIS will accept H-1B nonimmigrant visa petitions seeking allocation of an H-1B visa number under the next Fiscal Year H-1B Quota for an H-1B employment start date of October 1st of the same year.

H-1B nonimmigrants may be admitted for up to three years and may receive extensions of status, but generally not beyond six years, unless the H-1B nonimmigrant has reached an advanced stage in the U.S. Lawful Permanent Resident process.

The **H-2B nonimmigrant category** is generally available for nonimmigrants who are coming temporarily to the U.S. to perform temporary or seasonal, non-agricultural service or labor.

The prospective employer must recruit for U.S. workers, attest to payment of the prevailing wage and obtain DOL certification prior to filing an H-2B petition. Generally, the prospective employer’s need for the services or labor may be for a one-time occurrence, a seasonal need, a peakload need, or an intermittent need.

H-2B visas are limited to an annual quota of 66,000, which is further divided into fall and spring quotas of 33,000 per season. Admission is generally limited to the duration of the temporary need, which is ordinarily 10 months or less.

The **H-3 nonimmigrant category** may be used for the temporary training of qualified foreign nationals in the U.S. pursuant to a detailed, established training program. The training should further the trainee’s career abroad and should not be used to fill positions for which U.S. workers are normally recruited.

The **L-1 nonimmigrant category** is for “intracompany transferees” who have worked continuously with a company abroad for at least a year within the preceding three years and are being transferred to the U.S. to continue working with an affiliate, parent, subsidiary or branch office of the company in the U.S. Employment must have been and must continue to be in a managerial, executive, or specialized knowledge capacity.

The **E-1 and E-2 nonimmigrant Treaty Trader and Treaty Investor categories** may be used for employing qualified personnel or investors with companies in the U.S. where the company maintains the nationality of a country with which the U.S. has entered into an applicable trade or investment treaty. Generally, the prospective investor or employee must be coming to engage in employment with the company as an executive, supervisory or essential employee with the company in order to qualify and must be of the same treaty nationality as the ownership of the company.

The **E-3 nonimmigrant category** is available for Australian citizens who will be employed in the U.S. in a specialty occupation. The requirements for this category are similar to those for the H-1B category. Initial admission is limited to 2 years but may be extended. Only 10,500 E-3 visas may be issued each year.

The **O-1 Alien of Extraordinary Ability category** is designed for those individuals who have reached the pinnacle of their fields of endeavor and have sustained national or international acclaim for their extraordinary achievements. Initial admissions are limited to the length of the event or 3 years but may be extended. There is no numerical limit on this classification.

For service center processing information, links to forms for processing at service centers, frequently asked questions, and links to applicable laws and regulations, visit:

www.uscis.gov

For consular processing information, links to forms for processing abroad, frequently requested visa information and links to U.S. Embassies and Consulates, visit:

http://travel.state.gov/visa/visa_1750.html

Foreign Workers section information provided by:

Robert F. Loughran, Esquire
Managing Shareholder
FosterQuan, LLP
100 Congress, Suite 1500
Austin, TX 78701
512/478-9475
rloughran@fosterquan.com
www.fosterquan.com

3: How to Import and Export

3.1: Importing

An importing company should contact the United States Customs Office (http://www.cbp.gov/xp/cgov/trade/basic_trade/), to determine whether a particular product may be imported under U.S. law. Customs will also provide the process to follow when importing the desired goods. Before contacting Customs, be prepared to answer several questions including:

- What is the product or commodity that you want to import?
- What is the quantity of the specific product or commodity to be imported?
- What is the imported product/commodity content?
- From which country do you intend to the product/commodity?
- Is the product/commodity a sales sample?

Questions you should ask U.S. Customs when calling:

- Ask for the Import Specialist for the particular product/commodity you want to import into the U.S.
- Ask if there are any import duties on this product, or if this specific product/commodity is duty free.
- Ask if there are any quotas for the product/commodity you are importing into the U.S.
- Ask the U.S. Customs Office to mail you any information related to importing into the U.S.

Importing into the United States, a suggested reference guide, outlines rules and regulations for clearing incoming goods through U.S. Customs. This importing guide lists labeling requirements and other essential information, including a list of prohibited goods. A free copy of the guide is available on the internet at:

<http://www.cbp.gov/linkhandler/cgov/newsroom/publications/trade/iius.ctt/iius.pdf>

To obtain a printed version, contact:

U.S. Government Printing Office
Washington, D.C.
202/512-0132

Import Assistance is provided by the International Trade Center UTSA, at 210/458-2470 or 512/517-8873. Check with City of Austin, International Program for information on when the next Introduction to Import class will be held, 512/974-6416.

3.1.A: Import License

No firm or individual is required to obtain from the state or federal government a license or permit to import. U.S. Customs clearance requires either a corporate tax id or a social security number. However some items do require a validated Import Certificate or permission from specific government agencies prior to importing. The U.S. Customs Service will help you identify if you meet this requirement. To locate the nearest customs office, check the blue pages of the telephone directory under “Department of Homeland Security” or “Customs and Border Protection,” or visit:

<http://www.customs.gov/xp/cgov/toolbox/contacts/cmcs/>

For further assistance, you may contact:

U.S. Customs
Austin, TX
512/530-3053

3.1.B: Import Tariffs

The United States International Trade Commission, Interactive Tariff and Trade Data Website (<http://www.dataweb.usitc.gov/>) offers direct access to trade data and customized reports. Description codes for accessing data include:

- HTS (Harmonized Tariff System)
- SIC (Standard Industry Code)* Available only through 1997.
- SITC (Standard Industry Tariff Code)
- NAICS (North American Industry Code System)

For answers to specific questions related to import duties, and requirements for final import clearance, contact:

U.S. Customs Service
Dallas, TX
972/574-2170

Duty rates are published in the “*Harmonized Tariff Schedule of the United States Annotated (HTSA)*,” which is available from:

U.S. Government Printing Office
Washington, D.C.
202/512-0132

A user-friendly HTS is available on the Internet at: <http://www.usitc.gov/tata/index.htm>

3.1.C: Import Logistics

A Customs House Broker (CHB) acts as your agent and provides professional advice on technical requirements of importing, preparing and filing all entry documents, obtaining necessary bonds, depositing import duties, securing release of products and arranging delivery to your address. It may be advantageous to obtain a licensed customs house broker when the imported value is 400 USD or more. Formal import entry is required for shipments with an import value above 2,000 USD.

A CHB knows entry requirements and is able to calculate the estimated landed costs based on incoming proforma invoices or other import forms or quotations. CHB's are listed in the local telephone directory under "Customs House Broker" and may also be found on the Internet. The CHB selected should have experience importing the products you intend to import. For assistance in locating a CHB, you may consider visiting the National Customs Brokers and Forwarders Association of America website at: <http://ncbfaa.org/>

3.2: Exporting

The U.S. Department of Commerce provides Texas companies with access to all International Trade Administration programs and services through their seven Export Assistance Centers in Texas. <http://export.gov/eac/index.asp>

The United States Commercial Service will provide customized end-to-end business solutions and in-depth consulting and advocacy to help you. Trade specialists work directly with a team of experts overseas in providing your business with important information and advice. This information includes how to develop an effective export strategy, locate export financing, determine the best markets for your product or service, evaluate international competitors, finding foreign partners and more. For more information, visit the website at:

<http://trade.gov/cs/>

For Central Texas companies, your point of contact is:

Austin U.S. Export Assistance Center
Phone: 512/916-5939 or 936-0039
Email: Austin.office.box@trade.gov
<http://export.gov/texas/austin/>

Helpful websites for exporting information include: <http://www.export.gov/>

The "*Basic Guide to Exporting*" may be found at:

<http://www.export.gov/basicguide/>

The City of Austin's International Economic Development Program and the Austin Export Assistance Center provide exporting courses for local businesses. For more information about this International Trade Education Series call 512/974-6416.

The International Trade Center UTSA provides free export consulting, market research and training to qualified small and medium-size companies. For more information, call 210/458-2470.

3.2.A: Export Market Potential and Marketing Research

By Karen C. Parker

Austin Export Assistance Center/U.S. Department of Commerce

Sure, your firm may begin to export without conducting any market research if it receives unsolicited orders and emails from abroad. Although this type of selling is valuable, your company may discover even more promising markets by conducting a systemic search. When your company makes the commitment to do business internationally, market research incorporated within a clear international plan targets your best overseas markets. Market research will assist your firm identify sales potential and may decrease the possibility of serious and expensive problems in the long run.

Market research encompasses all methods that a company uses to determine which foreign markets have the best potential for its products. Results of this research inform the firm of the largest markets for its product, the fastest growing markets, market trends and outlook, market conditions and practices and competitive firms and products. Secondary market research is less expensive than primary, helps a company focus its marketing efforts and there is tons of reliable information on the web. This systemic step-by-step approach is available in the Basic Guide to Exporting <http://www.export.gov/basicguide/>

Step One: Screen potential markets

A: Obtain product export statistics.

- Identify your product's Schedule B or Harmonized Code at <http://www.census.gov/foreign-trade/schedules/b/index.html>
- Foreign trade statistics by Harmonized System Classification numbers available from the Census Bureau at www.usatradeonline.gov -- information available by country of ultimate destination or dollar value, names of exporters not included.
- Obtain other market information from <http://tse.export.gov/TSE/TSEhome.aspx>
- Other resources include foreign government statistical sites or industry associations.

B: Identify fastest growing markets

- Compare 3-5 year rate-of-growth for product.
- Check country stability, see Country Commercial Guides.
- Find smaller markets, may have fewer competitors, see Best Market reports.
- Identify this secondary research information at this database: http://www.buyusainfo.net/adsearch.cfm?search_type=int&loadnav=no

C: Target countries for expansion efforts

- Examine your research results.
- Target the most logical 3-5 markets to initially tackle.
- Identify second tier of 3-5 countries for later evaluation.

Step Two: Assess target markets

A: Examine trends that influence demand.

- Country information and factors affecting channels of distribution, business travel and practices, available from the Country Commercial Guides.
- Competitive sources available from Industry Sector Analysis and International Market Insights reports.
http://www.buyusainfo.net/adsearch.cfm?search_type=int&loadnav=no
- Supplement with association and industry reports, and reliable research from websites.

B: Identify foreign barriers

- Local current tariffs at http://www.export.gov/logistics/exp_001015.asp.
- Check Non Tariff Barriers in the Country Commercial Guides.
- Check export controls, Denied Parties and Entities Lists from the Bureau of Industry and Security <http://www.bis.doc.gov/complianceand enforcement/liststocheck.htm>
- Make sure you're not looking at any embargoed countries, as identified by the Office of Foreign Asset Control at <http://www.treas.gov/offices/enforcement/ofac/>

C: Identify incentives

- Check with local commercial banks
- Export-Import Bank working capital and loan guarantees at www.exim.gov
- Small Business Administration working capital or Export Express at www.sba.gov
- The Overseas Private Investment Corp (OPIC) investment incentives at www.opic.gov
- Foreign Agricultural Service (FAS) Commodity Credit Corporation at www.fas.usda.gov
- International Finance Corporation at www.ifc.org
- Trade Development Agency at www.tda.gov

Step Three: Conclusion

A: Apply knowledge

- Apply internal resources with management commitment to determine level of effort.
- Know your direction and establish an international plan with a budget to penetrate new international markets.
- Narrow the potential markets to a focused customer or partner search; customize product and literature to culture.
- Participate in advertising your product internationally, such as involvement in trade shows, multi state catalog events, promotional magazines and web exposure.
- Understand that international expansion takes time and patience.

Now that you have had an opportunity to examine some of the factors involved in an exporting and marketing plan, you may choose to seek advice or assistance. Advice and assistance are available to your company at little or no cost from the Austin U.S. Export Assistance Center, 512/916-5939.

3.2.B: Export Licensing

While most export transactions do not require specific approval in the form of licenses from the U.S. Government, here are some regulations regarding the product, destination, end-use and end-user which may require an export license before the shipment can be made. Regulations regarding all exports must be followed.

For further guidance visit:

<http://www.export.gov/regulation/index.asp>

Federal agencies involved in export licensing include:

Bureau of Industry and Security (BIS):

BIS regulates "dual-use" - items that have both commercial and military or proliferation applications – and some regular commercial items.

<http://www.bis.doc.gov/licensing/exportingbasics.htm>

Department of State, Directorate of Defense Trade Controls (DTC):

Licenses defense services and defense (munitions) articles.

<http://www.pmddtc.state.gov/>

Department of the Treasury, Office of Foreign Assets Control (OFAC):

OFAC administers and enforces economic and trade sanctions against targeted foreign countries. <http://www.treas.gov/offices/enforcement/ofac/>

For a list of all these United States government departments and other agencies with export control responsibilities visit: <http://www.bis.doc.gov/about/reslinks.htm>

Certain individuals and organizations are prohibited from receiving U.S. exports and others may only receive goods if they have been licensed. This includes items that do not normally require a license based on the Export Control Classification Number (ECCN) and Commerce Country Chart, or based on a U.S. Commerce Department EAR99 designation. All exporters MUST review the "Lists to Check" before making their export shipments:

<http://www.bis.doc.gov/complianceand enforcement/liststocheck.htm>

The Austin U.S. Export Assistance Center is available to assist you with guidance on export licensing concerns, 512/916-5939.

3.3: International Finance

Financial standing is one component of a successful international business in the United States. Financial lenders in the United States gauge an entity's standing by examining its credit history and credit rating.

Accountants or business consultants will advise an international business on mitigating credit risk, increasing cash flow, profitability and establishing a strong credit rating.

3.3.A: PUBLIC ENTITIES

The Export-Import Bank of the United States (ExIm) aids small and medium sized businesses with export financing of U.S. goods and services through various loan, guarantee, and insurance programs. Among these is the Working Capital Guarantee, which assists small businesses in obtaining capital to fund their export-related activities. The ExIm also offers Export Credit Insurance, and insurance coverage programs. To learn more about ExIm's financing programs call toll-free 800/565-EXIM, or contact:

ExIM Regional Office
Houston, TX
281/721-0465
<http://www.ExIm.gov>

Small Business Administration (SBA) Export Working Capital Program provides short-term working capital to exporters. The SBA has specific standards that must be met for a company to qualify for a loan. For more information visit:
<http://www.sba.gov/content/export-loan-programs>

Overseas Private Investment Corporation (OPIC) provides finance and insurance to support private American investment in other nations. OPIC helps U.S. businesses of all sizes invest and compete in more than 140 emerging markets and developing nations worldwide. Call 202/336-8799, or fax 202/408-9858. <http://www.opic.gov>

U.S. Trade and Development Agency (TDA) helps US companies pursue business opportunities overseas. Call 703/875-4357, or fax 703/875-4009. <http://www.tda.gov/>

3.3.B: PRIVATE ENTITIES

The World Bank Group is one of the world's largest sources of development assistance, the World Bank Group brings a mix of finance and ideas to improve living conditions and eliminate poverty. The bank focuses on investing in people through health, education, poverty reduction, environmental protection, private business development, and reforms to create a stable macroeconomic environment. Call 202/477-1234, or fax 202/477-6391.
<http://www.worldbank.org/>

The International Finance Corporation promotes sustainable private sector investment in developing countries as a way to reduce poverty and improve people's lives.

<http://www.ifc.org/>

Other private entities include:

- Private Export Funding Corporation (PEFCO) <http://www.pefco.com/>,
- Multilateral Investment Guarantee Agency (MIGA) <http://www.miga.org/>,
- International Centre for Settlement of Investment Disputes (ICSID) <http://www.worldbank.org/icsid>,
- International Development Association (IDA) <http://www.worldbank.org/ida>,
- Inter-American Development Bank (IDB) <http://www.iadb.org/>

3.4: Logistics, Documentation and Distribution

Most companies work with an International Freight Forwarder (IFF) to assist them in the logistics of shipping their products internationally. IFF's are listed in the local telephone directory under "Freight Forwards," and may also be found on the Internet. Visit the National Customs Brokers and Forwarders Association of America at <http://ncbfaa.org/>

All export documentation must be precise and up to date. Slight discrepancies or omissions may prevent U.S. merchandise from being exported, result in U.S. firms not getting paid, or even result in the seizure of the exporter's goods by U.S. or foreign government Customs. Collection documents are subject to precise time limits and may not be honored by a bank if those documents are out of date. Much of the documentation is routine for freight forwarders or customs brokers acting on the firm's behalf, but the exporter is ultimately responsible for accuracy of the documentation. The documents to be used depend on both U.S. Government requirements and those imposed by the importing country.

For information on shipping documents that are commonly used in exporting, but vary by the country of destination, visit: http://export.gov/logistics/eg_main_018121.asp

Other resources for identifying your required documents could include:

TRADE INFORMATION CENTER (TIC) is a resource guide for information on all U.S. Federal Government export assistance programs. The TIC provides new-to-export and new-to-market firms with a single point of contact in the U.S. Government for counseling and assistance on industry-specific, country-specific, or anything at all having to do with international trade. Call the TIC toll-free at 800/872-8723.

3.4.A: Tariffs and Duties

Many exporters are concerned with the tariffs and duties that will be imposed on their products once they are delivered. Information on how to determine these duties is provided at: http://export.gov/logistics/eg_main_018130.asp

3.4.B: Foreign Trade Zones

Foreign trade zones (FTZs) are sites in or near a U.S. Customs port of entry where foreign and domestic merchandise is considered to be in international trade. Goods may be brought into a FTZ without formal customs entry requirements or without incurring customs duties or excise taxes unless and until they are further imported into the United States.

FTZs are intended to promote U.S. participation in trade and commerce by eliminating or reducing the unintended costs or obstacles associated with U.S. trade laws. Business operations that might be shifted to a foreign country are thereby encouraged to remain in Texas.

FTZ projects may be at one or multiple sites, a single building, all or a portion of an industrial park, at a deep-water port, or within an international airport. The largest available foreign trade zone in Austin is FTZ #183.

For more information regarding Austin's foreign trade zones, visit:

<http://www.austinchamber.com/do-business/greater-austin/tax-incentives/foreign-trade.php>

3.4.B.i: Benefits

Benefits for businesses using FTZs include:

- Duty Exemption. No duties on or quota charges on re-exports.
- Duty Deferral. Customs duties and federal excise tax deferred on imports.
- Inverted Tariff. In situations where zone manufacturing results in a finished product that has a lower duty rate than the rates on foreign inputs (inverted tariff), the finished products may be entered at the duty rate that applies to its condition as it leaves the zone -- subject to public interest considerations.
- Logistical. Companies using FTZ procedures may have access to streamlined customs procedures (e.g. "weekly entry" or "direct delivery").
- Other. Foreign goods and domestic goods held for export are exempt from state/local inventory taxes. FTZ status may also make a site eligible for state/local benefits which are unrelated to the FTZ Act.

Benefits for the public from FTZs include:

- Public Service. Providing special customs procedures to help firms conduct international trade related operations in competition with foreign plants.
- Business Retention. Helping attract offshore activity and encourage retention of domestic activity.
- Jobs. Helping create employment opportunities.

- Growth. Assisting state and local economic development efforts.
- Trade and Globalization. Helping facilitate and expedite international trade.

The U.S. Department of Commerce Foreign Trade Zones Board website is available at:

<http://ia.ita.doc.gov/ftzpage>

4: Business Incentives

The Texas Governor's Economic Development and Tourism Division administer two programs which spur economic growth in Texas – the Emerging Technology and the Enterprise Zone Programs. The Texas Department of Agriculture administers three programs – the Rural Municipal Finance Program and the Texas Capital Funds' Infrastructure and Real Estate Development Programs.

4.1: Emerging Technology Fund Program

Texas established a 165 million USD Texas Emerging Technology Fund to create jobs and grow the economy. The ETF encourages the development and commercialization of new technologies. This program involves partnerships between the state, the Greater Austin Chamber of Commerce, the City of Austin, institutions of higher education, and private industry to focus greater attention on the research, development and commercialization of emerging technology.

The Emerging Technology Fund Program is dedicated to three areas:

- 1) Regional Centers of Innovation and Commercialization (RCICs). These centers are concentrated with applied R&D activities, incubators (including specialized workforce training) for startup firms and encourage expansion of existing companies through the commercialization of their new technological developments.
- 2) Matching grant funds. Applied technology research and development projects that accelerate commercialization into production and have a demonstrated ability to receive or have received federal grants or non-state grants may apply for matching dollars from the Emerging Technology Fund. Examples of grants include: Small Business Innovation Research grants, or Small Business Technology Transfer grants.

- 3) Attracting research talent. Help Texas public universities attract highly renowned research teams from other universities and institutions.

For more information regarding the application process or funding, please contact:

Texas Emerging Technology Fund
P.O. Box 12428
Austin, TX 78711
512/463-2000
<http://governor.state.tx.us/ecodev/etf>

4.2: Texas Enterprise Zone Program

A community with less than 250,000 in population may have up to four enterprise projects. Austin, and other communities with populations larger than 250,000, may have up to six enterprise projects. If a community designates a business as an enterprise project, and if that enterprise project designation is also approved by the state, the business may be eligible for the following incentive:

4.2.A: State Sales and Use Tax refunds

An enterprise project is eligible for a refund of state sales and use taxes paid for building materials, machinery and equipment, electricity and natural gas purchased and consumed in the normal course of business. Depending on the business' investment amount and number of jobs created/retained, the refund may be an amount ranging from a minimum of 2,500 USD per job to a maximum of 7,500 USD per job.

Receipts for purchases of building materials, machinery and equipment, and payroll information are required to be retained as part of the audit process. All contracts should keep detailed records which separate the costs for building materials and/or equipment from the costs of labor and services.

The refund for sales and use tax must be for all eligible items used at the approved business site.

For more information, visit:

Texas Enterprise Fund
P.O. Box 12428
Austin, TX 78711
800/843-5789
[http://governor.state.tx.us/priorities/economy/investing_for_growth/texas_enterp
rise_fund/](http://governor.state.tx.us/priorities/economy/investing_for_growth/texas_enterprise_fund/)

4.3: Rural Economic Development Incentives

The Texas Department of Agriculture has a Rural Economic Development Division which administers the following three programs:

4.3.A: Rural Municipal Finance Program

The Texas Department of Agriculture created the Texas Agricultural Finance Authority (TAFA) in 1987. TAFA established the Rural Municipal Finance Program to stimulate economic activity in rural Texas.

This loan program is designed for eligible applicants located within rural areas of the state that provide significant benefits for the rural area, and provide evidence of ability to repay the commitments. Applicants may include: city and county governments; economic development corporations; hospital districts; rail districts; utility districts; special districts; agricultural districts; and private water and wastewater corporations.

Rural Municipal Finance Program

P.O. Box 12847

Austin, TX 78711

877/428-7848

http://www.agr.state.tx.us/agr/program_render/0,1987,1848_6058_0_0,00.html?channelId=6058

4.3.B: Texas Capital Fund: Infrastructure Program

The Texas Capital Fund Infrastructure Program is an economic development tool designed to provide financial resources to non-entitlement communities. Funds from this program may be utilized for public infrastructure (water, sewer, roads, etc.) needed to assist a business, which commits to create and/or retain permanent jobs (primarily for low and moderate-income persons).

4.3.C: Texas Capital Fund: Real Estate Development Program

The Texas Capital Fund Real Estate Development Program is designed to encourage business development and expansions located in non-entitlement communities. Funds must be used for real estate development (acquisitions, construction and/or rehabilitation) to assist a business, which commits to create and/or retain permanent jobs (primarily for low and moderate-income persons).

Total combined Texas Capital Fund participation from both the Infrastructure Program and the Real Estate Development Program may not exceed 750,000 USD.

Texas Capital Fund Program

P.O. Box 12847

Austin, TX 78711

512/936-0281

http://www.agr.state.tx.us/agr/program_render/0,1987,1848_6050_0_0,00.html?channelId=6050

5: Business Training

5.1: Economic Development and Diversification

In-State Tuition Incentive for Employees

The Economic Development and Diversification In-state Tuition incentive may be available to qualified businesses that are considering relocating or expanding their operations into Texas. The incentive allows employees and family members of a qualifying business to pay in-state tuition fees. Without this incentive designation, a student must reside in Texas for a 12-month period before becoming eligible to pay the tuition fees at the Texas resident rate.

Example of Austin companies which have obtained this incentive for their employees include: AnthroCare, Hewlett-Packard and State Farm Insurance. For more information on the eligibility criteria and process, visit:

<http://www.collegefortexans.com/apps/financialaid/tofa2.cfm?ID=567>

5.2: Texas Workforce Commission (TWC) Funds

5.2.A: Skills Development Fund

The Skills Development Fund program, administered by TWC, assists businesses and trade unions by financing the design and implementation of customized job training projects. This fund merges business needs and local customized training opportunities to increase the skills level and wages of the Greater Austin workforce.

5.2.A.i: Applying for Skills Development Funds

Businesses and trade unions must partner with an eligible applicant in order to be considered for Skills Development Fund grants. Eligible applicants are public community or technical

colleges, the Texas Engineering Extension Service or a community-based organization working in partnership with one of these institutions.

For more detailed information, please review the Proposal Submission Guidelines:

<http://www.twc.state.tx.us/svcs/funds/sdfintro.html>

5.2.B: Self-Sufficiency Fund

The Self-Sufficiency Fund Program, administered by TWC, assists businesses by designing, financing and implementing customized job training programs (in partnership with public community and technical colleges, or a higher education extension service, or community-based organizations) for the creation of new jobs and/or retraining an existing workforce. The Self-Sufficiency Fund's goal is to assist recipients of Temporary Assistance for Needy Families (TANF), Food Stamps, and Needy Parents to complete training, obtain employment and become independent of government financial assistance.

5.2.B.i: Applying for Self Sufficiency Funds

Businesses and trade unions must partner with an eligible applicant in order to be considered for Self-Sufficiency Fund grants. Eligible applicants are public community or technical colleges, the Texas Engineering Extension Service, or community-based organizations which the Internal Revenue Service has approved as a 501(c)(3) non-profit.

For more detailed information, please see the Proposal Submission Guidelines:

<http://www.twc.state.tx.us/svcs/funds/ssfintro.html>

5.2.C: On-the-Job and Customized Training

On-the-Job Training (OJT) and Customized Training, administered by TWC, provide unique opportunities for participants who already possess some job-related skills and the knowledge to "learn as they earn". By participating in training as an employee, the participant not only acquires new skills and knowledge, but also receives the same wages and benefits as current employees in the same or similar positions. The employer benefits by being reimbursed for part of the participant's wages during the training period, while having the services of a full-time employee.

Customized Training further benefits an employer by tailoring a training program to the employer's specific needs. This is especially useful when introducing new technologies or procedures. Training may even be offered to current employees in order to upgrade their skills and knowledge.

As determined by the local workforce development board, eligible participants are those who have not been earning a self-sufficient wage. Eligible employers must commit to hiring and retaining participants who successfully complete their training programs. Employers who

have exhibited a pattern of not retaining participants are not allowed to continue participating in these types of training. The actual terms and duration of the training activities are formalized contractually through negotiations between the employer and the local program operator.

For more information on the services provided by Austin's local workforce development board, Workforce Solutions Capital Area please call 512/485-3790 or visit:

http://www.wfscapitalarea.com/index.php?option=com_content&task=category§ionid=6&id=97

See also, the Labor Issues section of this Guide.

6: Acknowledgements

Multiple sources have made this document possible, the majority of which have been acknowledged with a link to the official website of the organization providing the information. Several international stakeholder sources provided important background and other resources as well as plenty of patience in making this document a reality.

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Fax: 512-494-9101

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512-476-0033

<http://www.ryanco.com>

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*Goodall & Davison, P.C.
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www.goodalldavison.com

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512-329-3230

<http://www.bstsolutions.com>

Focused on reducing workplace exposure to injury with offices located in Brazil, Switzerland, South Africa, Australia, and Singapore

***Blue Heron Holdings, LLC**

PO Box 301374

Austin, TX 78703

512-565-4909

<http://www.blueheron8.com>

Strategic and intercultural advisory services for US-China business. Executive coaching and training for US-China effectiveness

Boaz Enterprises

1701 Intervail Drive

Austin, TX 78746

(512)686-3664

info@BOAZent.com

www.BOAZenterprises.com

*Marketing, Communications, Media Relations, Public Relations, Outreach, Training with international focus
Certifications: HUB, MBE/WBE DBE pending*

BridgeLinks

8507 Greenflint Ln

Austin, TX 78759

512 418 9330

Fax: 512 343 7299

<http://www.bridgelinks.biz>

International business, cultural orientation consulting

Business Success Center

7600 Burnet Rd #130

Austin, TX 78757

512.933.1983

Small business consulting

Camdore International LLC

6836 Bee Cave Rd., #238

Austin, TX 78746

512-619-0786

www.camdore.com

Operational, business development, and management consulting for companies both in the private and public sectors extending across global and cultural border, focuses on smaller businesses

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CEO International
8924 Wimberly Cove
Austin, TX 78735
Dr. Eun Kim
512-343-0472
512-699-7725 (mobile)
Fax: 512-343-0472

www.drkimglobal.com

Global leadership coaches and cross-cultural management/ communication consultants. Focus areas: talent development, marketing and sales, teambuilding, executive presence, presentation skills, doing business in Asia, relocation assistance, destination services.

*CERQA

1309 Rutherford Lane, Suite 160
Austin, TX 78753
512-439-5200
Fax: 1-866-806-2134

<http://www.cerqa.com>

Global procurement

CRA International
600 Congress Ave # 2160
Austin, TX 78701
512-652-5799

www.crai.com

Global consulting firm that offers economic, financial, and business management expertise to major law firms, industries, accounting firms, and governments around the world

CustomsPoint Inc.
807 Brazos Suite 101
Austin, TX 78701
512-499-3700
Fax: 512-499-3701

<http://www.customspoint.com/>

Provides electronic storage, manipulation, reporting and validation of harmonized tariff numbers/Schedule B and other pertinent trade data in formats for use in enterprise business systems such as SAP and ABI

*Deloitte LLP

400 W. 15th St., Suite 1700
Austin, TX 78701
512-691-2300
Fax: 512-708-1035

<http://www.deloitte.com>

Provides audit, consulting, financial advisory, risk management, and tax services throughout the world

DHR International
1221 S Mo Pac Expy # 170
Austin, TX 78746
512-328-6363
512-732-0725

www.dhrinternational.com

Global executive recruitment

Ecotech Ventures

512- 751-8008

www.bestecotech.com

ecotechventures@gmail.com

U.S. Market Entry, Green Gadget international Distribution, Marketing.

Ed Valdez

C: (512) 751-8008

*Gerson Lehrman Group, Inc.

301 Congress Avenue, Suite 900

Austin, TX 78701

512- 651-3700

Fax: 512-651-3710

<http://www.glgroup.com/>

Professionals from around the world providing a platform for consultation and collaboration on locating experts

Global Business Financial Consulting

P.O. Box 102

Cedar Park, TX 78630

512-586-7820

bjabali@gbfconsulting.net

<http://www.gbfconsulting.net/>

Global Marketeer Group, Inc.

1315 Nueces

Austin, TX 78701

512-472-2002

Fax: 512-495-9107

info@GlobalMarketeer.net

<http://www.globalmarketeer.net/>

Giving small and medium-sized companies the same access to emerging markets and opportunities to profit enjoyed by the largest multinationals

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Global Strategic Partnerships
P.O. Box 92102
Austin, Texas 78709-2102
Mobile: 512-468-9509
rjudis@globalstrategicpartnerships.com
www.globalstrategicpartnerships.com
CEO-Rebecca E. Judis
Building strategic partnerships to ensure global growth

Guard-IT Corporation
1250 S Capital of Texas Hwy, Bldg 3, Ste 400
Austin, TX 78746
512-282-1995
Fax: 512-282-1895
info@guard-it.com
www.guard-it.com
Independent, third party escrow for developers of technology and other intellectual property

INTERBYTE
8500 Andes Cove
Austin, TX 78759
512-342-0090
Fax: 425-944-6711
www.interbyte.com
Helps companies export by handling documents, applying for export licenses, filing with government agencies, mitigating risk, and finance export sales.

International RAM Associates
3500 Comsouth Drive
Austin, TX 78744
512-343-1115
Fax: 512- 345-1096
www.intlram.com
Total security solution provider to private companies and government agencies, in the areas of security and project management with locations in South America, Europe, and the Middle East

Kirtan Corporation
18324 Gantry Drive
Pflugerville, TX 78660
512-656-3562 (Tel)
512-870-9261 (Fax)
Andy Desai
ankurbhai@yahoo.com
International Consultant, Manufacturers' Representative and Master Distributor with expertise in setting up Sales, Distribution and Business Development in India.

*Market Sense, Inc.
10415 Morado Circle, Building II, Suite 110
Austin, TX 78759
512-241-3601
Fax: 512-241-3615
<http://www.ms.sandler.com>
Sales and sales management training with training centers in North America, South America, Europe, Asia and Australia

nVentia Ventures LLC
Austin, TX
512-294-6380
<http://www.nventia.com>
Global management consulting

The Pelegrine Group
www.pelegrinegroup.com
Global organization focused on making technology-based businesses, outsourcing firms, and other companies offering innovative products or services

Promocorp Group LP
7700 Covered Bridge Dr.
Austin TX 78736
512-470-0470
<http://www.promocorpgroup.com>
Promocorp helps organizations leverage the potential of international markets.

The Prospect Group
200 Congress, Suite 11c
Austin, TX 78701
512-983-9009
www.theprospectgroup.com
International media relations, country and city branding, government relations and communication, industry and sector research, business intelligence, and market potential and entry studies.

RSM McGladrey Inc
1010 Ranch Road 620 S
Lakeway, TX 78734
512-485-3646
www.rsmmcgladrey.com
Offers business consulting, tax, and accounting support to international companies

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The Russell Consulting Group
512-217-3205
john@therussellconsultinggroup.com
<http://www.therussellconsultinggroup.com/>
International consultant with expertise in Central Europe

*Sell-Thru Services, Inc.
4807 Spicewood Spgs. Rd., Suite 3120
Austin, TX 78759
512-346-5075
Fax: 512-346-5145
<http://www.sell-thru.com>
Offers fully integrated supply chain services that calls on major convenience wholesale and retail headquarters buying locations in the United States and Canada

*Signature Science, LLC
8329 N MoPac Expy
Austin, TX 78759
512-533-2000
512-658-6961
Fax: 512-533-9565
<http://www.signaturescience.com>
Innovative solutions for homeland security

*Stanley Consultants, Inc
6836 Austin Center Blvd., Suite 350
Austin, TX 78731
512-427-3600
Fax: 512-427-3699
<http://www.stanleygroup.com>
Provide a full range of services including consulting, planning, studies, design, environmental, and construction management across the globe

Techsearch International Inc
4801 Spicewood Springs Rd #150
Austin, TX 78759
512-372-8887
www.techsearchinc.com
Technology licensing and consulting company specializing in the electronics industry

*Tribe Consulting Group, LLP
18 Hedgebrook Way
Austin, TX 78738
512-608-9752
512-633-7844
<http://www.tribecg.com>
Global strategic operations planning, business process improvement, package enabled reengineering, and startups

U.S. Market Development Group - USMDG LLC
2720 Bee Caves Rd.
Austin, TX 78746
512-891-7300
Fax: 512-891-7301
<http://www.usmarketgroup.com>
An international business development and management consulting firm that specializes in the emerging and developing markets.

US Mexico Consulting
Salvador Apud, Exec. Vice President
1801 South Mo Pac Expwy, Suite 300
Austin, TX 78746
Tel 512-669-8077
salvador@usmexicoconsulting.com
www.usmexicoconsulting.com
*International Business Development Specialists
Organic Growth & Acquisitions; Effective & Comprehensive Business Consultancy to successfully plan, execute and operate your international business strategy in the US/Mexico region.*

WaveMAX Corporation
4807 Spicewood Springs Road
Building 2 Suite #106
Austin, TX 78759
Ph. 512-658-6048
www.wavemaxcorp.com
involved in anything related to wireless or telecom industry

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Resource Guide Appendix

Chambers of Commerce

Alhambra U.S. Chamber of Commerce
2400 Pearl Street
Austin, TX 78705
www.alhambrauschamber.org

*Capital City African American Chamber of Commerce
5407 N. IH 35
Austin, TX 78723
512-459-1181
Fax: 512-459-1183
admin@capcitychamber.org
<http://www.capcitychamber.org/>

*Greater Austin Asian Chamber of Commerce
3432 Greystone Drive, Suite 202
Austin, TX 78731
512-407-8240
<http://www.austinasianchamber.org>

*Greater Austin Chamber of Commerce
535 E. 5th St.
Austin, TX 78701
512-478-9383
Fax: 512-478-6389
www.austinchamber.com/DoBusiness/index.html

Greater Austin Chinese Chamber of Commerce
13284 Pond Springs Rd, Suite 405
Austin, TX 78729
(512) 203-6941
Receive99@hotmail.com
www.gaccc.org

*Greater Austin Hispanic Chamber of Commerce
21-800 South IH35, Suite 260
Austin, TX 78704
512-476-7502
Fax: 512-476-6417
www.gahcc.org

Swedish-American Chamber of Commerce
P.O. Box 10657
Austin, TX 78766
512-921-9431
office@sacctx.com
www.sacctx.com/

Texas Turkish American Chamber of Commerce
12400 Amherst Dr. Suite 108
Austin, TX 78727
512-698-3889
<http://www.ttacc.org>

Texas Association of Mexican American Chambers of Commerce (TAMACC)
3000 South IH-35, Suite 305
Austin, TX 78704-6536
512-444-5727
Fax: 512- 444-4929
<http://www.tamacc.org/>

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Resource Guide Appendix

City, State, and Federal Government Agencies

City of Austin
International Economic Development Program
P.O. Box 1088
Austin, TX 78767
512-974-6416 International Economic Development
512-974-6418 Sister Cities Inquiries
Fax: 512-974-7825
<http://austintexas.gov/international>
Informs citizens about international activities, assists in integrating the region's industrial, financial, and commercial institutions into the world economy, and supports international activities including Austin's Sister Cities' exchanges

City of Austin
Small & Minority Business Resources
P.O. Box 1088
Austin, TX 78767
512-974-7677
Fax: 512-974-7601
<http://www.austintexas.gov/department/small-and-minority-business>
Assists small, minority-owned and women-owned business enterprises

City of Austin
Small Business Development Program (SBDP)
505 Barton Springs Road
Austin, TX 78704
512-974-7800
Fax: 512-974-7740
<http://www.austintexas.gov/department/small-business-development-program>
Fosters job creation and supports the growth of new and existing businesses by providing capacity building information, tools and resources.

Secretary of State
P.O. Box 12887
Austin, TX 78711-2887
512-463-5600
<http://www.sos.state.tx.us/>
Provides a repository for official and business and commercial records, serves as senior advisor and liaison to the Governor for Texas Border and Mexican Affairs, and serves as Chief International Protocol Officer for Texas.

Office of International Business/Office of the Governor
State of Texas
211 E. 11th St.
Austin, TX 78701
Mexico Office
P.B. Paseo de la Reforma 325, P.B.
Coll. Cuahutemoc
Mexico City, Mexico 06500
(011) (5255) 5514-8100 or
(011) (5255) 5514-9626 or
Fax: (011) (5255) 5514-6628 or
www.governor.state.tx.us/divisions/ecodev/international/nafta
Promotes re-location to Texas to foreign companies and represents Texas business/economic development interests in Mexico; encouraging trade between Mexico and Texas

International Trade Center UTSA
Institute for Economic Development
501 W. Cesar Chavez Blvd.
San Antonio, TX 78201
Doug Smith, Assistant Director
(210)-458-2470
Fax: 210-458-2491
Provides businesses with high-value trade consulting services, cutting-edge market research and innovative training programs

Texas Comptroller of Public Accounts
Lyndon B. Johnson State Office Building
111 East 17th Street
Austin, TX 78774
<http://www.window.state.tx.us/>
Sales Tax exemption contract for exports

Texas Department of Agriculture
1700 N. Congress, 11th Floor
Austin, TX 78701
P.O. Box 12847
Austin, TX 78711
512-463-7476
1-800-835-5832
Fax: 1-888-223-8861
<http://www.agr.state.tx.us/agr/index/>
Helps Texas agricultural companies participate in international events worldwide

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Texas Department of Insurance
333 Guadalupe, Austin, TX 78701
512-463-6169
1-800-578-4677
PIO@tdi.state.tx.us
<http://www.tdi.state.tx.us/>
Protects insurance consumers

Texas General Land Office
1700 N. Congress Ave., Suite 935
Austin, TX 78701
512-463-5001
1-800-998-4456
www.glo.state.tx.us/
Manages public domain by collecting and keeping records, provides maps and surveys and issues land titles

*Texas Workforce Commission
101 E 15th St
Austin, TX 78778
512-475-2571
www.twc.state.tx.us/
Texas labor issues

Austin U.S. Export Assistance Center
U.S. Dept. of Commerce
221 E. 11th St., 4th Floor
Austin, TX 78701
512-916-5940
www.export.gov/texas/austin
Helps companies assess the export potential of products, identify markets and research, and locate potential overseas partners; provide resources for partnering global expansion

Economic Development Administration
U.S. Dept. of Commerce
504 Lavaca Street
Suite 1100
Austin, TX 78701-2858
512-381-8144
Fax: 512-381-8177
www.eda.gov/
Assists in generating jobs, helps retain existing jobs, and stimulate industrial and commercial growth in economically distressed areas of the United States

Small Business Development Center (SBDC)
Texas State SBDC
Main Office: Round Rock
1555 University Blvd, Suite 265
Round Rock, TX 78664
Satellite Office: Austin
314 E. Highland Mall Blvd., Suite 304
Austin, TX 78752
512-716-41-800
SBDC@txstate.edu
www.business.txstate.edu/sbdc/
Provides counseling for startup businesses

SCORE Counselors to America's Small Business
5524 Bee Caves Rd, Bldg M
Austin, TX 78746
512-928-2425
Fax: 512-674-3760
info@scoreaustin.org
www.scoreaustin.org
Provides counseling for startup businesses

U.S. Customs-Port of Entry
3600 Presidential Blvd., Suite 111
Austin, TX 78719
512-530-3053
Fax: 512-530-3055
www.cbp.gov/xp/cgov/toolbox/contacts/ports/tx/5506.xml
Import requirements – clearing goods to and from foreign markets

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Construction

RMT/Jones & Neuse, Inc.

805 Las Cimas Parkway

Suite 300

Austin, TX 78746

512-327-9840

Fax: 512-327-6163

www.rmtinc.com

Engineering and environmental consulting

Parsons Engineering Science Inc.

1-8000 Centre Park Dr., Suite 200

Austin, TX 78754

512-719-6000

Fax: 512-719-6099

www.parsons.com

Global engineering and construction services

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Consulates

Honorary Consul General of Albania
10 Waterway Court
Woodlands, TX 77380-2641
281-548-4740
Fax: 281-754-4009

Consul General of Angola
3040 Post Oak Boulevard, Suite 780
Houston, TX 77056
713-212-3840
Fax: 713-212-3841
<http://angolaconsulate-tx.org/>

Consul General of Argentina
3050 Post Oak Boulevard, Suite 1625
Houston, TX 77056
713-871-8935
Fax: 713-871-0639

Honorary Consul General of Australia
4623 Feagan Street
Houston, TX 77007
713-782-6009
Fax: 713-862-8364

Honorary Consul General of Austria
1701 Hermann Dr., Suite 1505
Houston, TX 77004
713-723-9929
Fax: 713-526-4592

Honorary Consul General of Bangladesh
35 N. Wynden Dr.
Houston, TX 77056
713-621-8462
Fax: 713-622-3964

Honorary Consul General of Barbados
3027 Sleepy Hollow Dr.
Sugar Land, TX 77479
832-725-5566

Honorary Consul General of Belgium
106 South St. Marys, Suite 200
San Antonio, TX 78205
210-271-8820
Fax: 210-225-1951

Honorary Consul General of Belize
7101 Breen
Houston, TX 77086
713-999-4484

Honorary Consul General of Bolivia
800 Wilcrest UN, Suite 100
Houston, TX 77042
713-977-2344
Fax: 713-977-2362

Honorary Consul General of Botswana
10000 Memorial Dr., Suite 400
Houston, TX 77024
713-680-1155
Fax: 713-680-8055

Consul General of Brazil
1233 West Loop South, Suite 1150
Houston, TX 77027
713-961-3063
Fax: 713-961-3070
<http://www.brazilhouston.org/>

Honorary Consul General of Cameroon
1319 Gamma Street
Crosby, TX 77532
713-499-3502

Honorary Consul General of Canada
106 South St. Mary's, Suite 800
San Antonio, TX 78205
210-299-3525

Consul General of Chile
1300 Post Oak Boulevard, Suite 1130
Houston, TX 77056
713-963-9066
Fax: 713-961-3910

Consul General of China
3417 Montrose Boulevard
Houston, TX 77006
713-520-1462
Fax: 713-521-3064

<http://www.chinahouston.org/office.htm>

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Consul General of Colombia
5851 San Felipe UN, Suite 300
Houston, TX 77057
713-527-8919
<http://www.colhouston.org/>

Consul General of Costa Rica
3000 Wilcrest Dr., Suite 112
Houston, TX 77042
713-266-0484
Fax: 713-266-1527

Honorary Consul General of Cote d'Ivoire
412 Hawthorne UN
Houston, TX 77006
713-529-4928

Honorary Consul General of Cyprus
320 S. 66th Street
Houston, TX 77011
713-928-2264

Honorary Consul General of the Czech Republic
11748 West Heritage PW
Houston, TX 76691
713-629-6963
Fax: 254-826-7727

Honorary Consul General of Denmark
4545 Post Oak Place, Suite 105
Houston, TX 77027
713-622-9018
Fax: 713-622-7514

Consul General of Ecuador
7510 Acorn Lane
Frisco, TX 75034
972-712-9107
Fax: 928-962-9869

Consul General of Egypt
5718 Westheimer, Suite 1350
Houston, TX 77057
713-961-4915
Fax: 713-961-3868

Consul General of El Salvador
1720 Hillendahl Boulevard
Houston, TX 77055
713-270-6239
Fax: 713-270-9683

Honorary Consul General of Ethiopia
9301 Southwest Freeway, Suite 250
Houston, TX 77074
713-271-7567
Fax: 713-772-3858

Honorary Consul General of Fiji
3400 Carlisle Street, Suite 310
Dallas, TX 75204
214-954-9993

Honorary Consul General of Finland
14 Greenway Plaza #22R
Houston, TX 77046
713-552-1722
Fax: 713-552-1676

Honorary Consul General of France
c/o Graves, Dougherty, Hearon & Moody
401 Congress Avenue, Suite 2200
Austin, TX 78701
512-480-5605

Honorary Consul General of Georgia
3040 Post Oak Boulevard, Suite 700
Houston, TX 77056
713-585-3533
Fax: 713-585-3532

Honorary Consul General of Germany
310 S. St. Marys, Suite 22010
San Antonio, TX 78205
210-226-1788
Fax: 210-224-4455

Honorary General Consul General of Ghana
3434 Locke Ln
Houston, TX 77027-4139
713-960-8806
Fax: 713-960-8833

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Consul General of Greece
520 Post Oak Blvd, Suite 450
Houston, TX 77027
713-840-7522
Fax: 713-840-0614
<http://www.greekembassy.org/Embassy/content/en/Rot.aspx?office=7>

Consul General of Guatemala
3013 Fountainview, Suite 210
Houston, TX 77057
713-953-9531
Fax: 713-953-9383

Honorary Consul of Guyana
11110 Bellaire Bl., Suite 207
Houston, TX 77072
713-497-4466

Honorary Vice Consul General of Haiti
3535 Sage Road
Houston, TX 77027
713-661-8275
Fax: 713-661-8275

Consul General of Honduras
6161 Savoy Dr., Suite 625
Houston, TX 77036
713-785-5625
Fax: 713-785-5931

Honorary Consul General of Hungary
11850 Hempstead Hwy Suite 230
Houston, TX 77092
Tel 713-476-0497
Fax 713-476-0437

Honorary Consul General of Iceland
2348 W. Settlers Way
Woodlands, TX 77380
713-367-2777
Fax: 281-362-4385

Consul General of India
4300 Scotland Street
Houston, TX 77007
713-626-2148
Fax: 713-626-2450
cgi-hou@swbell.net
<http://www.cgihouston.org/>

Consul General of the Republic of Indonesia
10900 Richmond Avenue
Houston, TX 77042-4704
713-785-1691
Fax: 713-780-9644

Honorary Consul General of Ireland
2630 Sutton Court
Houston, TX 77027
713-961-5263
Fax: 713-961-3850

Consul General of Israel
24 Greenway Plaza, Suite 1500
Houston, TX 77046-2402
713-627-3780
Fax: 713-627-0149

Consul General of Italy
1300 Post Oak Boulevard, Suite 660
Houston, TX 77056
713-850-7520
Fax: 713-850-9113
http://www.consmiami.esteri.it/Consolato_Houston/Menu/II_Consolato/II_Console/

Honorary Consul General of Jamaica
6001 Savoy Drive, Suite 509
Houston, TX 77036
713-541-3333
Fax: 713-774-4277

Consul General of Japan
909 Fannin Street, Suite 3000
Houston, TX 77010
713-652-2977
Fax: 713-651-7822
http://www.houston.us.emb-japan.go.jp/index_e.htm

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Honorary General Consul General of Jordan
P.O. Box 3727
Houston, TX 77253-3727
713-224-2911
Fax: 713-228-8650

Consul General of Korea
1990 Post Oak Boulevard, Suite 1250
Houston, TX 77056
713-961-0186
Fax: 713-961-3340
<http://www.koreahouston.org/english/index.htm>

Honorary Consul General of Kyrgyzstan
15600 Barkers Landing Road #1
Houston, TX 77079-2558
281-920-1841
Fax: 281-920-1823

Honorary Consul General of Latvia
5847 San Felipe, Suite 3275
Houston, TX 77057
713-785-0807

Honorary Consul General of Lebanon
2400 Augusta, Suite 308
Houston, TX 77057
713-268-1640
Fax: 713-268-1641

Honorary Consul General of Lesotho
7400 Valburn Dr.
Austin, TX 78731
512-345-0747

Honorary Consul General of Lithuania
4030 Case Street
Houston, TX 77005
713-665-4218
Fax: 1-866-764-8622

Honorary Consul General of Luxembourg
48 Valley Ridge Road
Fort Worth, TX 76107-3109
817-738-8600
Fax: 817-731-4326

Honorary Consul General of Malaysia
700 Louisiana UN 46th Floor
Houston, TX 77002
713-222-1470

Honorary Consul General of Malta
2602 Commonwealth Street
Houston, TX 77006
713-654-7900
Fax: 713-650-6815

Consul General of Mexico
410 Baylor St.
Austin, TX 78703
512-478-2866
Fax: 512-478-8008
<http://www.sre.gob.mx/austin/>

Honorary Consul General of Monaco
8350 North Central Expressway, Suite 1900
Dallas, TX 75206
214-234-4750
Fax: 214-234-4029

Honorary Consular Agent of Mongolia
1221 Lamar, Suite 1201
Houston, TX 77010
713-759-1922
Fax: 713-951-9145

Honorary Consul General of Morocco
2121 Kirby Dr. #144
Houston, TX 77019
713-521-7607
Fax: 713-521-7551

Honorary Consul General of Namibia
1330 Post Oak Boulevard, Suite 2200
Houston, TX 77056
713-965-5119

Honorary Consul General of the Netherlands
5177 Richmond Ave., Suite 725
Houston, TX 77056
713-622-8023
Fax: 713-622-3581

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Honorary Consul General of New Guinea
4900 Woodway Dr., Suite 1200
Houston, TX 77056
713-966-2500

Honorary Consul General of New Zealand
246 Warrenton Dr.
Houston, TX 77024
713-973-8680
Fax: 713-893-6442

Consul General of Nicaragua
8989 Westheimer Road, Suite 103
Houston, TX 77063
713-789-2762
Fax: 713-789-3164

Consul General of Norway
2777 Allen Parkway, Suite 1185
Houston, TX 77019-2123
713-521-2900
Fax: 713-521-9648
<http://www.norway.org/houston/aboutus/velkomstside.htm>

Consul General of Pakistan
11850 Jones Road
Houston, TX 77070
281-890-8525
Fax: 281-890-1433
<http://www.pakistanconsulatehouston.org/>

Consul General of Panama
24 E. Greenway Plaza, Suite 1307
Houston, TX 77046
713-622-4451
Fax: 713-622-4468
<http://www.conpahouston.com/>

Honorary Consul General of Paupau New Guinea
4900 Woodway Drive, Suite 1200
Houston, TX 77056
713-966-2500

Honorary Consul General of Paraguay
4707 Welford Drive
Bellaire, TX 77401
713-592-6498

Honorary Consul General of Peru
5177 Richmond Avenue, Suite 695
Houston, Texas, 77056
(713) 355-9517
(713) 355-9438
Fax: 713-355-9377
<http://www.consuladoperu.com/consulados/index.php?consulado=HOUSTON>

Honorary Consul General of Poland
35 Harbor View Dr.
Sugar Land, TX 77479
281-565-1507
Fax: 281-565-1507

Honorary Consul General of Portugal
4544 Post Oak Place, Suite 350
Houston, TX 77027
713-759-1188
Fax: 713-237-0401

Consul General of Qatar
1990 Post Oak Boulevard, Suite 810
Houston, TX 77056
713-355-8221
Fax: 713-355-8184

Honorary Consul General of Romania
4265 San Felipe UN, Suite 220
Houston, TX 77027
713-629-1551
Fax: 713-629-1553

Consul General of Russia
1333 West Loop South, Suite 1300
Houston, TX 77027
713-337-3300
Fax: 713-337-3305
<http://www.rusconshouston.org/>

Consul General of Saudi Arabia
5718 Westheimer, Suite 1500
Houston, TX 77057
713-785-5577
Fax: 713-785-1163
<http://www.mofa.gov.sa/Detail.asp?InSectionID=5251&InNewsItemID=57588>

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Consul General of Senegal
9701 Richmond Avenue, Suite 212
Houston, TX 77042
713-706-3300
Fax: 713-706-3304

Honorary Consul General of Singapore
600 Travis Street, Suite 3700
Houston, TX 77002
713-512-4488
Fax: 713-512-4498

Honorary Consul of the Slovak Republic
10830 N. Central Expressway, Suite 400
Dallas, TX 75231
Telephone: 214-251-8020
Fax: 214-251-8021

Honorary Consul General of Slovenia
2925 Briarpark, 7th Floor
Houston, TX 77042
713-430-7350
Fax: 713-430-7077

Honorary Consul General of South Africa
400 South Zang Blvd., Suite 806
Dallas, TX 77208
214-943-1068

Consul General of Spain
1800 Bering Dr., Suite 660
Houston, TX 77057
713-783-6200
Fax: 713-783-6166

Honorary Consul General of Sweden
2909 Hillcroft Street, Suite 515
Houston, TX 77057-5852
713-953-1417
Fax: 713-953-7776

Honorary Consul General of Switzerland
11922 Taylorcrest Road
Houston, TX 77024
713-467-9889

Honorary Consul General of Syria
5433 Westheimer, Suite 1020
Houston, TX 77056
713-622-8860
Fax: 713-622-8872

Taiwan: Senior Overseas Chinese Commissioner
1168 W. Main Street, Suite E
Lewisville, TX 75067
972-436-4242
Fax: 972-420-0102

Honorary Consul General of Thailand
600 Travis Street, Suite 2800
Houston, TX 77002
713-229-8733
Fax: 713-228-1303

Honorary Consul General of Trinidad and Tobago
2400 Augusta Dr., Suite 250
Houston, TX 77057
713-465-4660

Honorary Consul General of Tunisia
12527 Mossycup Dr.
Houston, TX 77024
713-935-9427
Fax: 713-935-9847

Consul General of Turkey
1990 Post Oak Boulevard, Suite 1300
Houston, TX 77056-3813
713-622-5849
Fax: 713-623-6639

Honorary Consul General of Ukraine
2934 Fairway Dr.
Sugar Land, TX 77478-4023
281-242-2842

Honorary Consul General of the United Kingdom
254 Spencer Ln
San Antonio, TX 78201
210-738-1704

Honorary Consul General of Uruguay
1220 South Ripple Creek Dr.
Houston, TX 77057
713-974-7855

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Consul General of Venezuela
2925 Briarpark Dr., Suite 900
Houston, TX 77042-3732
713-961-5141

Consul General of Vietnam
5251 Westheimer Rd, Suite 1100
Houston, Texas 77056
United States
Tel: 713-850-1233 | 713-840-0096
Fax: 713-840-0159 | 713-871-0312
<http://vietnamconsulateinhouston.org/>

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Resource Guide Appendix

Culture and Translation Services

Across Cultures
512-922-3530

www.acrosscultures.info
annakatrina@acrosscultures.info

Intercultural awareness and competence training, expatriate relocation programs and destination services.

Adams Globalization
10435 Burnet Road, Suite 125
Austin, TX 78758
512-821-1818
1-800-880-0667

Fax: 512-821-11-888

info@adamsglobalization.com
<http://www.adamsglobalization.com/>

Comprehensive, turnkey internationalization and localization services including software localization and testing, website globalization, document localization and international desktop publishing

Alliance Francaise d'Austin
4101 Medical Parkway Suite #106
Austin, TX
512-451-1704

Info@afaustin.org
www.afaustin.org

Provides French language classes, programs, and newsletter updates on interests of the Austin-French community

Asian American Cultural Center
11713 Jollyville Road
Austin, TX 78759
512-336-5069
Fax: 512-336-5075

www.asianamericanc.com

Provides facilities, expertise and unique space for the sharing of culture between the East and the West in the American Experience.

Asociación de Colombianos en Austin
1006 Hermitage Dr.
Austin, Texas 78753
512-339-0903

DOrozco@austin.rr.com

Austin Accueil
3418 North Lamar Blvd
Austin, TX 78705
512-767-0895

austinaccueil@yahoo.com
www.austinaccueil.org

Non-profit organization helping French families relocate to Austin and Central Texas.

Austin Area Translators and Interpreters Association
P.O. Box 13331
Austin, TX 78711-3331
512-236-2409

www.aatia.org

Association bringing together area interpreters and translators for informal networking, special interest groups; serves as both a resource and a forum of exchange for issues related to the industry

Austin Celtic Association
P.O. Box 684163
Austin, TX 78768

aca@austincelts.org
www.austincelts.org

Non-profit organization established to celebrate and promote Celtic culture through music, dance, language, theatre, sports, history, and the arts in central Texas.

Austin Chinese Professional Society
7413 Amanda Ellis Way
Austin, TX 78749

webmaster@acpsc.8m.com

Austin Filipino-American Association
10901 North Lamar Boulevard, Suite B 206
Austin, TX 78753

www.afaonline.org

Austin India

<http://www.austinindia.org/>

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Austin-Sister City Committees

<http://austintexas.gov/department/sister-cities-program>

Adelaide, Australia- <http://www.meetup.com/austin-adelaide/>

Angers, France

Antalya, Turkey

Gwangmyeong, Korea

Koblenz, Germany

Lima, Peru- <http://austinlima.org>

Maseru, Lesotho

Oita, Japan- <http://austinoita.alotSPACE.com/>

Old Orlu, Nigeria

Saltillo, Mexico

Taichung, Taiwan- <http://www.austinsc.org>

Xishuangbanna, China- <http://xishuangbanna.org>

Austin Polish Society

P.O. Box 29111

Austin, TX 78731

512-233-0068

austinpolishsociety@yahoo.com

www.austinpolishsociety.org

Polish arts, culture and educational non-profit organization in central Texas

Austin Taiwanese Association

P.O. Box 29035

Austin, TX 78755

www.austin-taiwanese.org

Non-profit organization that serves the Taiwanese-American community in the Austin-TX metropolitan region.

Bangladesh Association of Greater Austin

10901 N. Lamar Boulevard, Suite B-206

Austin, TX 78753

512-407-8240

www.bagatx.org

Non-political and non-profit organization to strengthen and perpetuate the Bangladeshi culture, tradition, heritage and language

*Berlitz Language Center

8400 N. Mopac Expressway

Austin, TX 78759

512-343-0087

1-888-561-7169

Fax: 512-343-0144

www.berlitz.us

Cross-cultural training; translation and interpretation from/into all languages

Bridge 360

1016 La Posada Dr # 120

Austin, TX 78752

512-837-8798

Fax: 512-420-8788

<http://www.bridge360.com/>

Software applications, products and IT systems that work in any country in the world

Canadians in Austin

info@canadiansinaustin.com

www.canadiansinaustin.com

A non-profit social group to organize events for Canadian ex-pats in the Central Texas area.

CEO International

8924 Wimberly Cove

Austin, TX 78735

Dr. Eun Kim

512-343-0472

512-699-7725 (mobile)

Fax: 512-343-0472

www.drkinglobal.com

Global leadership coaches and cross-cultural management/communication consultants. Focus areas: talent development, marketing and sales, teambuilding, executive presence, presentation skills, doing business in Asia, relocation assistance, destination services.

Centro Argentino de Austin

Info@CentroArgentinoDeAustin.org

<http://centroargentinodeaustin.org>

Chinese Society of Austin

P.O. Box 201683

Austin, TX 78720-1683

512-576-2816

<http://www.csaustin.org/>

A nonprofit organization whose purpose is to become a representative of Chinese American in Austin.

Creative Language Center

1912 W Anderson Lane Suite 201

Austin, TX 78757

512-453-8680

info@creativelanguagecenter.com

www.creativelanguagecenter.com/

Teaches Spanish language, culture, and history

Danish Club of Austin

512-970-0816

www.dkaustin.org

Organization for cultural, social and educational purposes

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German-Texan Heritage Society

507 East 10th Street or

P.O. Box 684171

Austin, TX 78768

512- 482-0927

1-866-482-4847

Fax: 512-482-0636

info@GermanTexans.org

www.gths.net

An organization to help preserve the rich cultural heritage of the German families that immigrated to Texas

Hispanic Women's Network of Texas (HWNT)

Austin Chapter; Region 8

P.O. Box 1356

Austin, TX 78767-1356

Office: 512 481-1600

Fax: 512-444-3666

austin@hwnt.org

<http://www.hwnt.org/>

Hispanic-based women's organization

India Community Center

P.O. Box 27891

Austin, TX 78755

www.iccaustin.org

Inlingua

3818 Spicewood Springs Road

Suite 300

Austin, TX 78759

512- 794-8789

Fax: 512- 794-8090

<http://www.inlingua-it.com>

Language, interpretation, and translation services

Iranian Cultural Community of Austin

<http://www.farsinet.com/icca/>

A non-profit, non-political and non-religious organization of Iranians, who reside and/or work in Austin, Texas USA.

Italian Cultural Association of Greater Austin

<http://www.austinitalians.org/>

GlobalAustin

201 E. 2nd Street

Austin, TX 78701

512-505-4079

Fax: 512-505-4078

<http://globalaustin.com/>

Provides services to international students and visitors

Japan-America Society of Greater Austin

201 E. 2nd Street

Austin, TX 78701

info@jasga.org

www.jasga.org

A nonprofit organization bridging the cultures of Japan and central Texas by promoting friendly US-Japan relations through educational and cultural programs for its members and the Greater Austin community.

Jewish Community Association of Austin

7300 Hart Lane

Austin, TX 78731

512-735-8000

<http://shalomaustin.org/>

An organization to enhance the quality of Jewish life in the greater Austin area and around the world, through charitable, educational, social service, cultural, religious, and recreational endeavors.

Korean American Association of Austin

7907 Lazy Ln

Austin, TX 78757

512-453-2552

<http://austinkaaa.tripod.com/>

Learn Español

12200 Mosley Ln

Austin, TX 78727

512-294-9678

Linking Languages

Ventana del Soul Cultural Center

1834 East Oltorf Street or

P.O. Box 160334

Austin, TX 78716

512-263-1465

Fax: 630-839-6716

<http://www.linkinglanguages.com/>

Offers premier language instruction and translation services

Mexican-American Cultural Center

600 River Street

Austin, TX 78701

512-974-3770

<http://www.cityofaustin.org/macc/default.htm>

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The Network of Asian American Organizations

10901 North Lamar Blvd. Suite B-206

Austin, TX 78753

512- 407-8240

Fax: 512-407-8233

<http://naao-austin.org/>

An "umbrella organization" or organization of organizations that have come together to work on issues of importance to the Greater Austin Asian American community.

Norwegian Society of Texas

www.norwegiansocietytexas.org

(Site under construction)

Puerto Rican Folkloric Dance and Cultural Center

701 Tillery Street #13

Austin TX 78702-3740

512.251.8122

dance@prfdance.org

www.prfdance.org

Ralph McElroy Translation Company

910 West Ave

Austin, TX 78701

512-472-6753

1-800-531-9977

www.mcelroytranslation.com

Provides translation and localization services in all languages to business and government clientele enhancing their ability to compete in global markets.

Rapid Spanish

Casa de Luz

Center for Integral Studies

1701 Toomey Rd.

Austin, TX 78704

512-263-9944

info@RapidSpanish.com

<http://www.rapidspanish.com/>

Russian Speakers Society of Austin

512-442-4016

www.rusaustin.com

The Society was created for Austinites and visitors of Austin who come from the former Soviet Union as well as for anybody who has interest in this area of the world.

Spanish Language Instruction

1011 Kramer Ln

Austin, TX 78758

512-835-6950

Spanish Tutoring and Instruction

Austin, TX 78731

512-302-3760

South Africans in Austin

www.sa-austin.com

A formal club for South Africans living in the Austin area.

Spanish Workspeak LLC

PO Box 200255, #276

Austin, TX 78720

512-981-8255

<http://www.spanishworkspeak.com>

Offers on-line products that enable you to speak the Spanish used in your particular profession

A Taste of Italy in Austin

512-345-8941

www.atasteofitalyinaustin.com

The company brings the very heart of Italy in Austin, Texas, while promoting local Italian businesses and the love of the Italian culture, language, food, art, fashion, music, and activities.

Texas Bengali Cultural Alliance

6704 Havenbrook Cove

Austin, TX 78759

512-413-9193

contact@tbca-austin.org

<http://www.tbca-austin.org>

Telugu Cultural Association of Austin

<http://www.austintelugu.org>

TransPerfect Translations

10801 North MoPac Expwy, Bld 3, Ste 720

Austin, TX 78759

512-477-6100

Fax: 512-477-6101

apareti@transperfect.com

<http://www.transperfect.com/>

A full range of language and business services including professional translation, interpretation, subtitling, voiceovers, multicultural marketing, diversity and inclusion consulting, and litigation support to multinational companies in over 100 languages.

U.S. Japan Translation, Inc.

504 Bulian Ln

Austin, TX 78746

512-472-1130

www.usjapan.com

Japanese Technical translation

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Vietnamese-American Community of Austin

1006 Yager Ln, Suite 105

Austin, TX 78753 or

P.O. Box 270246

Austin, TX 78727

<http://www.vacat.org/>

A non-profit organization that serves a large Vietnamese American community in the Austin metropolitan area.

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Resource Guide Appendix

Education Programs

Austin High School
1715 W. Cesar Chavez
Austin, TX 78703
512 414-2505
Fax: 512 474-7935
<http://www.austinisd.org/schools/details.phtml?id=014>
Academy for global studies

Austin International School
12001 Oak Knoll Drive
Austin, TX 78759
512-331-7806
<http://www.AustinInternationalSchool.org/>
The school follows an International Baccalaureate-American hybrid curriculum, offering a progressive and rigorous academic program with a global perspective.

Eastside Memorial Global Tech High School
1012 Arthur Stiles
Austin, TX 78721
512-414-5810
Fax: 512-414-6819
An international studies school that will intertwine global issues into all subject areas with the intent of making students globally competent citizens.

House of Tutors
2400 Pearl Street
Austin, TX 78705
512-472-6666
Fax: 512-478-2632
www.houseoftutors.edu
Provides educational solutions including tutoring for students around the world

*Huston-Tillotson College
900 Chicon St.
Austin, TX 78702
512-505-3028
Fax: 512-505-3192
<http://www.htu.edu>
Accredited, four-year, historically black college offers study abroad program

*IC2 Institute
University of Texas at Austin
2815 San Gabriel
Austin, TX 78705
512-475-8900
Fax: 512-475-8901
info@icc.utexas.edu
<http://www.ic2.utexas.edu/>
Interdisciplinary research unit using science and technology as resources for economic development and enterprise growth that includes a global commercialization program, global fellows program, and study abroad program

*International Business Institute
Austin Community College
5930 Middle Fiskville Rd.
Austin, TX 78752-4390
512.223.7290
ibi@austincc.edu
<http://www.austincc.edu/intlbus/>
Certification program focusing on Certified Global Business Professional (CGBP), a competency designation certified by the North American Small Business International Trade Educators (NASBITE)

lels Language School
1501 W. 5th Street, Suite #D
Austin, TX 78703
512-476-3909
Fax: 512-476-6004
Offers intensive English program

Literacy Austin
2222 Rosewood Ave
Austin, TX 78702
512-478-7323
literacy@io.com
<http://www.literacyaustin.org/>
Basic education and English as a second language

*St. Edwards University
3001 S. Congress Avenue
Austin, TX 78704
512-448-8400
www.stedwards.edu
Undergraduate and master's level post-secondary education

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St. Michael's Catholic Academy
3000 Barton Creek Blvd.
Austin, TX 78735
(512) 328-2323

<http://www.smca.com>

A college-preparatory high school that integrates international study abroad language programs and global business immersion travel to equip students to become 21st Century Global Learners.

Texas International Education Consortium

Ronald Aqua, Ph.D.

President and CEO

Jaime Ortiz, Ph.D.

Vice President

1103 West 24th Street

Austin, TX 78705

512-477-9283

Fax: 512-322-9097

<http://www.tiec.org/>

Provides programs and services that help students, universities and communities become more competitive in education, business, the professions, and international affairs

*Texas State University at San Marcos

Center for International Studies

Lampasas Hall, Room 503

601 University Dr.

San Marcos, TX 78666

512-245-2339

Fax: 512-245-7857

<http://www.txstate.edu/internationalstudies/>

Offers bachelors, master's and doctoral degree programs

*University Of Phoenix - Austin Campus

10801-2 N. Mopac Expy, Suite 120

Austin, TX 78759

512-344-1400

Fax: 512-344-1451

<http://www.phoenix.edu>

Offers Master's of Business Administration/Global Management

*University of Texas at Austin

400 Main Building

Austin, TX 78712

512-471-1232

Fax: 512-471-5102

www.utexas.edu

Offers baccalaureate, masters, special professional, and doctoral degrees.

Center for International Business Education and Research (CIBER)

McCombs School of Business, GSB 3.126

University of Texas at Austin

Austin, TX 78712

512-471-1829

Fax: 512-471-7556

ciber@mcombs.utexas.edu

<http://www.mcombs.utexas.edu/research/ciber/>

International business education

Develops and promotes the internationalization of U.S. business education, integration of international non-business disciplines (e.g., language) into business education, and the development of partnerships with both the regional international business community and international universities.

*International Office

University of Texas at Austin

Wooldridge Hall

600 West 24th Street, Austin, TX 78705

512-471-1211

Fax: 512- 232-4363

jdwilcox@mail.utexas.edu

<http://www.utexas.edu/international/>

Translation services and cross-culture training

LBJ School of Public Affairs

University of Texas at Austin

2315 Red River St.

Sid Richardson Hall, Unit 3

Austin, TX 78712-1536

512-471-3200

www.utexas.edu/lbj/index.php

Advanced education school of Public Policy includes international relations program

*McCombs School of Business

The University of Texas at Austin

1 University Sta B6000

Austin, TX 78712-0201

512-471-5921

Fax 512-471-7725

<http://www.mcombs.utexas.edu/>

Offers undergraduate and graduate degrees including global track program and study abroad program

For a complete listing of all liberal arts sections.

http://www.utexas.edu/cola/offices/centers_institutes_programs/

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Resource Guide Appendix

Centers, Institutes and Programs

[Center for African & African American Studies](#)

[Center for Arabic Studies Abroad](#)

[Center for Asian American Studies](#)

[Edward A. Clark Center for Australian & New Zealand Studies](#)

[Américo Paredes Center for Cultural Studies](#)

[Center for East Asian Studies](#)

[Center for European Studies](#)

[Center for International Business Education and Research](#)

[Center for Mexican American Studies](#)

[Center for Middle Eastern Studies](#)

[Center for Russian, East European & Eurasian Studies](#)

[Schusterman Center for Jewish Studies](#)

[Texas Language Technology Center](#)

[Teresa Lozano Long Institute for Latin American Studies](#)

[South Asia Institute](#)

[British Studies Program](#)

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Resource Guide Appendix

Logistics for International Shipping

Air Cargo Carriers

*Austin-Bergstrom International Airport
3600 Presidential Blvd. Box 411
Austin, TX 78791
512-530-6681
Fax: 530-6653
<http://www.ci.austin.tx.us/austinairport/>

Aeroterm US, Inc.
1-800-949-7506
Fax: 281-443-0020
19115 Lee Road, Suite 226
Humble, TX 77338
<http://www.aeroterm.com/>
For information on air-cargo carriers at Austin-Bergstrom International Airport

Air Canada Cargo
1-800-648-3029
<http://www.aircanada.com/cargo/en/>

America West/U.S. Airways Cargo
1-888-300-0099
cargo_contact_center@usairways.com
<http://www.usairways.com/awa/content/traveltools/cargo/default.aspx>

American Airlines Cargo
1-800-227-4622
<https://www.aacargo.com>

Austin CargoPort Development L.L.C.
(Lynx Group)
9501 Cargo Avenue, Suite 100
Austin, TX 78719
512-530-2536
Fax: 512-530-2540
<http://www.lynxs.com/>
For information on air-cargo carriers at Austin-Bergstrom International Airport

Aviation Facilities Company, Inc.
703-902-2900
1-888-740-2227
Fax: 703-902-2901
<http://www.afcoinc.com/>
For information on air-cargo carriers at Austin-Bergstrom International Airport

*Continental Airlines Cargo
1-800-421-2456
<http://www.cocargo.com/cargo/>

Delta Airlines Cargo
1-800-352-2746
http://www.delta.com/business_programs_services/delta_cargo/index.jsp

Express One Air Cargo
1823 Fortview Rd Ste 202
Austin, TX 78704
512-442-1174

Integrated Airline Services
9501 Cargo Drive, Suite 600
Austin, TX 78719
512-530-3800
<http://www.iasair.com/>

Land Air Express
8606 Wall St # 200
Austin, TX 78754
512-448-4418
<http://www.landairexpress.com/>

Lykes Cartage Company Inc
8606 Wall Street
Suite 1900
Austin, TX 78754
512-933-9060
<http://www.lykescartage.com/>

Northwest Airlines
1-800-692-2746
<http://www.cargo.nwa.com/>

*Southwest Airlines
1-800-533-1222
<http://www.swacargo.com/swacargo/home.htm>

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Resource Guide Appendix

Team Worldwide
2120 Denton Dr.
Austin, TX 78758
512-834-2580
Fax: 512-834-1313
<http://www.teamair.com/>

United Airlines
1-800-822-2746
<http://www.unitedcargo.com/>

Customhouse Brokers/Freight Forwarders/3PLs/Distribution Centers

Customhouse Broker: Intermediate between importer, cargo carriers, and customs, prepares import documents and arranges payment of duties and taxes in accordance to U.S. regulations.

Freight Forwarder: Arranges shipping and prepares related documents, including insurance and foreign payments. May be a 3PL.

Third Party Logistics (3PL): Outsourcing of supply chain functions and logistics such as shipping, storage, and distribution.

NVOCC: Non-vessel operating common carriers, licensed, books cargo space on ocean carriers.

AFC Worldwide Express
817 W North Loop Blvd
Austin, TX 78756
512-371-0225
<http://www.afcexpress.com/>
Freight forwarder

Bison Global Logistics
P.O. Box 80101
Austin, TX 78708
512-832-6967
512-834-1000
1-800-467-1247
Fax: 512-834-8083
<http://www.bisonglobal.com/>
3PL

*Central Forwarding/Central Transportation Systems Inc.
1001 W Howard Ln
Austin, TX 78753
512-651-0145
1-800-283-3126
Fax: 512-651-0144
http://www.centralsystems.com/intl_intro.cfm
Freight forwarder

Ceva Logistics
7900 E Riverside Dr
Austin, TX 78744
512-356-1700
1-800-1-888-4949
<http://www.cevalogistics.com/>
3PL, customhouse brokers, and supply chain consultants

CH Robinson Worldwide Inc.
9601 Amberglen Blvd
Austin, TX 78729
512-918-3288
<http://www.chrobinson.com/default.aspx>
3PL, NVOCC, customhouse brokers

Con-Way Freight
8101 Bagby Drive
Austin, TX 78724 US
512-926-5490
1-800-872-4481
Fax: 512-926-8156
<http://www.con-way.com/en/>
3PL

DB Schenker USA
9401-B Cargo Ave.
Austin, TX 78719
512-389-1311
1-800-852-3241
Fax: 512-389-1016
<http://www.dbschenkerusa.com/>
Freight forwarder and customhouse brokers

Expeditors International
8206 Cross Park Dr., Suite 200
Austin, TX 78754
512-491-8610
Fax: 512-491-8161
<http://www.expeditors.com/>
3PL and customhouse brokers

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Resource Guide Appendix

*FedEx

5811 Techni-Center Dr.
Austin, TX 78721
11-800-GO-FEDEX
<http://fedex.com/us/>
Freight Forwarder

*Ghedi International, Inc.

1-8002 Burlison Road
Austin, TX 78744
512-385-3706
Fax: 512-385-8300
info@ghedi.com
www.ghedi.com
Freight forwarder and customhouse brokers

DHL International

9401A Cargo Ave
Austin, TX 78719
512-389-0611
1-800-225-5345
<http://www.dhl-usa.com/home/home.asp>
3PL

*Intelligent Logistics, LLC

598 Greenhill Dr., Suite C
Round Rock, TX 71665
512-238-6874
Fax: 512-238-1829
<http://www.inlogistics.com>
3PL

JSI Shipping

2101 E St Elmo Ste 375
Austin, TX 78744
512-444-7842
Fax: 512-444-8964
<http://www.jsishipping.com/>
3PL and customhouse brokers specializing in the semiconductor industry

Kintetsu World Express

4509 Freidrich Ln # 110
Austin, TX 78744
512-912-1884
<http://www.kweusa.com/>
3PL and customhouse brokers

Kuehne & Nagel, Inc.

11525 B Stonehollow Dr. Suite 235
Austin, TX 78758
512-719-4024
Fax: 512-719-4028
<http://www.kn-portal.com/>
3PL

Lago Logistics

19912 Highway 71 West
Spicewood, TX 71669
512-264-7384
Fax: 1-512-264-7382
<http://www.lagologistics.net/>
3PL

Landstar

13110 W Highway 290
Austin, TX 78737
512-301-0101
<http://www.landstar.com/Landstar/default.aspx>
3PL, NVOCC, customhouse brokers

*Magrabbitt LLC

1212 E. Anderson Lane, Suite 800
Austin, TX 78728-1232
512-485-1078
1-800-777-5568
Fax: 512-310-8497
<http://www.magrabbitt.com>
3PL and supply chain consultants

Nippon Express USA, Inc.

8101 Cameron Rd. #306
Austin, TX 78751
512-834-7400
Fax: 512-834-7406
<http://www.nipponexpress.com/>
3PL

Old Dominion Freight Line Inc.

6403 Decker Ln
Austin, TX 78724
512-926-9691
www.odfl.com
NVOCC

Resource Guide Appendix

Power Freight Systems
9200 Waterford Center
Bldg 1, Suite 400
Austin, TX 78758
512-821-0116
<http://www.powerfreight.com/>
Freight forwarders

R & L Carriers
Austin, TX 78701
512-442-1454
<http://www.gorlc.com/>
3PL and customhouse brokers

*UPS
9020 Tuscan Way
Austin, TX 78754
1-800-PICK-UPS
<http://www.ups.com/content/us/en/index.jsx>
3PL and supply chain consultants

*WW Global Logistics
206 Hurst Creek Rd.
Austin, TX 78734
512-261-8340
Fax: 512-261-1018
<http://www.wgloballogistics.com>
Freight forwarders and import/export consulting

YRC/Yellow Freight System Inc.
9018 Tuscan Way
Austin, TX 78754
512-929-3261
1-800-610-6500
Fax: 956-717-1535
<http://www.yrc.com/>
3PL

Other Transportation

Transportation only, no other services

AAA Cooper Transportation
1215 Wells Branch Parkway
Pflugerville, TX 71660
512-251-4148
Fax: 512-251-4988
<http://www.aacooper.com/>
Ships throughout Puerto Rico, Canada, Mexico, Central America, South America, and the Caribbean

ABF Freight System Inc
8200 BAGBY DR
Austin, TX 78724
1-800-422-3868
<http://www.abfs.com/rteguide/internat/default.asp>
Provides intermodal transportation around the world

Bekins
2337 Patterson Industrial Dr
Pflugerville, TX 78660
512-251-0150
1-800-361-1266
<http://www.bekins.com/moving/>
International moving services

Bellair Express
9709 Brown Ln # O
Austin, TX 78754
512-977-0400
1-800-676-5247
<http://www.bellair.com/>
International courier service

Bright Truck Leasing
911 E Saint Johns Ave
Austin, TX 78752
512-454-4727
Fax: 512-454-4735
<http://www.brightntls.com/>
Truck leasing throughout U.S. and Canada

Central Transport
6220 Banning Lane #2
Austin, TX 78724
586-467-1900
Fax: 512-928-1107
<http://www.centuralsystems.com/>
Ground transportation throughout U.S., Mexico, and Canada

FreightWatch International (USA)
7501 N. Capital of Texas Hwy, Suite A-120
Austin TX 78731
512-225-6490
www.freightwatchintl.com
Offers services in the US such as electronic freight security (covert tracking with monitoring capabilities), logistics security managers, logistics escorts, and government compliance consulting. Our goal is cargo theft prevention.

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Resource Guide Appendix

Forward Air

1130 Rutherford Ln Suite 150

Austin, TX 78753

512-385-1998

Fax: 512-385-2151

<http://www.forwardair.com/>

Shipping throughout U.S. and Canada

Lone Star Overnight

1601 Headway Cir

Austin, TX 78754

512-873-8067

<http://www.lso.com/>

Regional overnight delivery to South-Central U.S. and Mexico

Mission Petroleum Carriers

3707 Goodwin Ave

Austin, TX 78721

512-928-2700

<http://www.mipe.com/>

Transportation of products in bulk between the United States, Canada, and Mexico

Saia Motor Freight Line Inc

8080 Purnell Dr

Austin, TX 78753

512-873-7748

<http://www.saia.com/v2/default.aspx>

Ground transportation throughout U.S., Mexico, and Canada

Southwestern Motor Transport

9715 Crofford Ln

Austin, TX 78724

512-272-8207

www.smtl.com

Ground transportation and warehousing throughout U.S., Mexico, and Canada

Watkins Motor Freight

1916 Waukesha Dr

Pflugerville, TX 71660

512-252-2446

<http://landspan.com/Watkins/FamilyTrucking.html>

Ground transportation throughout U.S., Mexico, and Canada

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Resource Guide Appendix

Market Research/Public Relations

ACS TradeOne Marketing
11149 Research Blvd., Suite 400
Austin, TX 78759

512.343.2002

1-866-4TRADE1

Fax: 512-343-1717

sales@tradeonemktg.com

<http://www.tradeonemktg.com>

Trade promotion management and consulting

*AHA Communications, Inc.

209 E. Riverside Dr.

Austin, TX 78704

512-448-4494

Fax: 512-476-4289

<http://www.getaha.com>

International marketing

*Avenue A Razorfish

300 W. 6th Street, Suite 1200

Austin, TX 78701

512-532-2000

Fax: 512-532-2001

<http://www.avenuea-razorfish.com>

Digital marketing, offices located worldwide

*Bazaarvoice

11921 N. MoPac Expy, Suite 420

Austin, TX 78759

512-732-9990

Fax: 512-732-9997

<http://www.bazaarvoice.com>

International marketing

Bazzirk, Inc.

1027 E. Riverside Dr.

Austin, TX 78704

512-418-8500

Fax: 512-418-8721

www.bazzirk.com

Business to business marketing services including strategic planning, research, advertising, and web design

BCA International

3910 Danli Ln

Austin, TX 78749

512-292-8351

Fax: 512-292-8351

BCAInternational@BCAInternational.net

www.bcainternational.net

Management consulting services: outsourcing software for competitive analysis, program/project analysis, benchmarking analysis, business and technology strategic alliance development, and product marketing

*Bells International, Inc.

109 Denson Dr.

Austin, TX 78752

512-454-9663

Fax: 512-380-7974

<http://www.bellsintl.com>

International marketing, advertising, and design

Boaz Enterprises

1701 Intervail Drive

Austin, TX 78746

(512)686-3664

info@BOAZent.com

www.BOAZenterprises.com

*Marketing, Communications, Media Relations, Public Relations, Outreach, Training with international focus
Certifications: HUB, MBE/WBE DBE pending*

CIBER, Inc.

4515 Seton Center Parkway

Suite 100

Austin, TX 78759

512-458-6650

Fax: 512-458-6648

www.cibertexas.com

International system integration consultancy and outsourcing company for both private and government sector clients

The Global Business Accelerator

IC² Institute (UT-Austin)

3925 West Braker Ln

Austin, TX 78759,

The University of Texas, MCC Building

512-475-8941

www.ic2.utexas.edu/global

Designs and delivers technology commercialization programs. The theories and hypotheses developed at the Institute are tested in life-scale through several world-recognized programs

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Resource Guide Appendix

*Hoovers.com

5800 Airport Boulevard

512-374-4500

Fax: 512-374-4501

www.hoovers.com

Proprietary business information through the Internet, data feeds, wireless devices, and co-branding agreements with other online services

*Illuminas

3801 S. Capital of TX Hwy., Suite 200

Austin, TX 78704

512-652-2700

Fax: 512-652-2702

<http://www.illuminas-global.com>

International marketing research consultancy

JBL Strategies

P.O. Box 1387

Austin, TX 78767

512-529-7685

jbl@jblprstrategies.com

International communications and marketing consulting, specializing in the arts, green building, travel & tourism, and wine industries

JRG Communications, Inc.

2512 S IH-35

Suite 123

Austin, TX 78704

512-441-9614

Fax: 512-280-7813

info@JRGusa.com

www.jrgusa.com

Public relations, advertising, media relations, material produced in English and Spanish

KMR Group

1250 S. Capital of Texas Hwy

Building 1, Suite 600

Austin, TX 78746

512-347-2934

<http://www.kmr-group.com/gateway.asp>

Manages research operations in over 30 countries, specializing in media and survey research and analysis software

LIM International (Logical Information Machines)

12301 Research Boulevard

Building 4-Suite 410

Austin, TX 78759

512-697-3000

1-800-546-9646

Fax: 512-697-3001

www.lim.com

Data warehouse, data offerings, analytical tools, API's, market global history focusing on energy and financial data research

Millward Brown

1250 S Capital of Texas Hwy

West Lake Hills, TX 78746

512-329-0808

<http://www.millwardbrown.com/Sites/millwardbrown/>

International marketing, offices in 47 countries

nVentia Ventures LLC

Austin, TX

512-294-6380

<http://www.nventia.com>

Global management consulting, international business acceleration (U.S. Market Entry) and technology commercialization specializing in accelerating time to profitability. Locations in Central and South America, Mexico, Africa and the Caribbean.

*Nustats LLC, A PTV Group Company

Bldg A Suite 300

206 Wild Basin Rd.

Austin, TX 78746

512-306-9065

Fax: 512-306-9077

<http://www.nustats.com>

International marketing

*Public Strategies

98 San Jacinto Boulevard

Suite 900

Austin, TX 78701

512-474-8848

Fax: 512-474-0120

www.pstrategies.com

International public affairs, public relations consultants, strategic communications firm dealing with media and research-targeted communications, direct mail services

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Resource Guide Appendix

*Reachlocal

1701 Directors Blvd., Suite 250

Austin, TX 78744

512-652-6300

Fax: 512-287-6485

<http://www.reachlocal.com>

International marketing

STRATFOR

700 Lavaca Street, Suite 900

Austin, TX 78701

Phone: 512 744 4300

Fax: 512 744 4334

info@stratfor.com

www.stratfor.com

Collects and analyzes intelligence from every part of the world.

Synovate

816 Congress Avenue, Suite 1210

Austin, TX 78701

512-478-9500 Ext. 5

Fax: 512-478-9501

<http://www.synovate.com/>

International marketing

*Weber Shandwick

700 Lavaca St., Suite 1505

Austin, TX 78701

512-794-4707

www.webershandwick.com

International marketing

Zpryme Research and Consulting

2011 Southern Oaks Dr.

Austin, TX 78745

713-446-2338

1-888-977-9631

Fax: 512-323-2555

www.zpryme.com

Foreign market expansion and venture capital investment

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Resource Guide Appendix

New Hires

*Alliance Abroad, INC.
1221 S. Mopac Expy, Suite 100
Austin, TX 78746
512-457-8062
1-866-6AB-ROAD
Fax: 512-460-3502

<http://www.allianceabroad.com>

Job placement in and outside of U.S., and International recruitment and staffing resource for companies

*Austin Business Journal
111 Congress Ave., Suite 750
Austin, TX 78701
512-494-2500
Fax: 512-494-2525

austin@bizjournals.com

<http://austin.bizjournals.com/austin/>

*Austin 360/Austin American Statesman
305 S. Congress Ave.
Austin, TX 78704
512-445-3500

<http://www.austin360.com/>

<http://www.statesman.com/>

Horizon Staffing Services
Delivering Your Greatest Assets
13706 Research Blvd, Suite 209
Austin, TX 78050
Qaiser Abbasi
General Manager
Ph: 512-250-2959
Fax: 512-250-2991

q.abbasi@horizonstaff.com

www.horizonstaff.com

Johnson & Associates
8303 Tecumseh Dr.
Austin, TX 78753
512.339.9000
Fax: 512.339.2876

johnson@JAToday.com

<http://www.jatoday.com/>

Economic development and community development solutions, executive recruiting, community assessments, strategic planning, leadership training and industrial recruiting

*Resources Global Professionals
701 Brazos, Suite 930
Austin, TX 78701

512-236-6750

Fax: 512-476-7504

www.resourcesglobal.com

Offices in North America, Europe and Asia Pacific

*Robert Half International

98 San Jacinto Blvd

Austin, TX 78701

512-499-0705

512-457-1175

www.rhi.com

Professional staffing with offices located worldwide

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Resource Guide Appendix

Organizations/Associations

American Training Associates International
11405 Santa Cruz
Austin, TX 78759
512-346-4177
Fax: 512-346-9277

<http://american-training-associates.com>

Provided organizations with professional speakers, trainers, consultants, and entertainers worldwide

Association Internationale des Etudiants en Sciences
Economiques et Commerciales (AIESEC)
5107 Leralynn, Suite 202
Austin, TX 78751

<http://aiesecaustin.org/Home/index.html>

World's largest student-run organization focused on leadership, management and global issues. Each country with an AIESEC presence has its own national Member Committee (MC), which coordinates activities for that area.

*American Electronics Association, TX Council

Austin Office
401 West 15th Street, Suite 695
Austin, TX 78701
512-474-4403

<http://www.aeanet.org/AeACouncils/TXCouncilStart.asp>

Business solutions for employees at all levels, lobbies governments at the state, federal, and international levels, providing access to investors, cost-saving business services and networking opportunities

American Marketing Association

Austin AMA
P.O. Box 141668
Austin, TX 78714-1668
512-349-3110
Fax: 349-3150

president@austinama.org

<http://www.austinama.org/>

Marketing and networking in and around the Austin area

Austin-San Antonio Corridor Council

Post Office Box 1618
San Marcos, TX 71667
512-558-7360
Fax: 512-558-7365

www.thecorridor.org

Promotion of the region's economic development for the international commerce between North and South America aimed at the long range planning and coordination as planned highway, air, freight and commuter rail projects develop

Austin-Sister City Committees

<http://austintexas.gov/department/sister-cities-program>

Adelaide, Australia- <http://www.meetup.com/austin-adelaide/>

Angers, France

Antalya, Turkey

Gwangmyeong, Korea

Koblenz, Germany

Lima, Peru- <http://austinlima.org>

Maseru, Lesotho

Oita, Japan- <http://austinoita.tripod.com/>

Old Orlu, Nigeria

Saltillo, Mexico

Taichung, Taiwan- <http://www.austinsc.org>

Xishuangbanna, China- <http://xishuangbanna.org>

*Austin Technology Council

3925 West Braker Ln
Austin, TX 78759
512-305-0023

info@austintechnologycouncil.org

<http://www.austintechnologycouncil.org/>

Promote the growth and success of Austin's technology sector

*Business Network International (BNI)

217 Holman Path
Hutto, TX 78634
512-642-3756
Fax: 512-353-3041

www.bniaustin.com

Provides a structured environment for the development and exchange of ideas, contacts, and business referrals across the globe

Chinese American Semiconductor Professional
Association (Austin Chapter)

tzluo@sbcglobal.net

<http://www.caspa-austin.com/>

Council of Supply Chain Management Professionals
Austin Roundtable

cscmp.org/roundtable/meetings.asp?CompanyID=41423

Leads the evolving supply chain management profession by developing, advancing, and disseminating supply chain knowledge and research

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Resource Guide Appendix

Texas Camino Real District Export Council
c/o U.S. Dept. of Commerce
P.O. Box 12428
Austin, TX. 78711

<http://www.exporthtexas.com/caminoreal/default.aspx>

Volunteer international trade professionals who meet for plenary sessions addressing international issues and awareness

Texas International Business Council

P.O. Box 170663
Austin, TX 78717

<http://www.texasibc.org/>

Dedicated to the support of Texas business, government, and trade organizations through international trade activities, market development, and market expansion

Semiconductor Equipment & Materials International (SEMI)

6500 River Place Boulevard
Building 2, Suite 203
Austin, TX 78730, USA
512-372-8431
Fax: 512-372-9654

<http://www.semi.org/en/index.htm>

Global industry association serving the manufacturing supply chains for the microelectronic, display and photovoltaic industries engaged in nearly all of the major technology regions of the world

Texas Economic Development Council

1011 San Jacinto, Suite 650
Austin, TX 78701
512-480-8432
Fax: 512-472-7907

<http://www.texasedc.org/>

Provide information, educational and legislative services to support the economic growth of Texas

TIE Austin

3925 West Braker Lane Suite 3.8034,
Austin, TX - 78759
512-305-0575

<http://austin.tie.org/>

Fostering conscious global entrepreneurship by educating, mentoring and networking with chapters worldwide

Veritas Foundation
602 W 13th St
Austin, TX 78701
512-472-1877

<https://www.veritasgroup.org/home.html>

International service organization that focuses on solving environmental, energy, and catastrophic humanitarian crises around the world

*WI FI Alliance

3925 W. Braker Ln.
Austin, TX 78759
512-305-0790

Fax: 512-305-0791

<http://www.wi-fi.org>

A global, non-profit organization with the goal of driving the adoption of a single worldwide-accepted standard for high-speed wireless local area networking

WITI Foundation (Women in Technology International)

<http://www.witi.com/austin/>

Nation's leading trade association for professional, tech-savvy women committed to using technology, resources and connections to advance women worldwide.

World Business Council for Sustainable Development (WBCSD)

Austin Chapter
4425 S Mo Pac Expy # 202
Austin, TX 78735
512-892-6411

<http://www.wbcd.org/>

Provides a global platform for companies to explore sustainable development, share knowledge, experiences and best practices, and to advocate business positions on these issues in a variety of forums, working with governments, non-governmental and intergovernmental organizations

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Resource Guide Appendix

Visitors and Travelers

*Austin Convention & Visitors Bureau

301 Congress Avenue, Ste. 200

Austin, TX 78701

1-800-926-ACVB

<http://www.austintexas.org/>

*GlobalAustin

201 E Second St.

Austin, TX 78701

512-505-4079

Fax: 512-505-4078

<http://globalaustin.org>

Intercultural services for international students and visitors

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