

Exhibit B

Economic Development Agreement Reporting Form

Company: HELIOVOLT CORPORATION

Reporting Year: January 1 through December 31, 2011 Year 3 of 10

**1.0 Creation of Jobs**

- |     |  |   |
|-----|--|---|
| 1.1 | Total number of employees at facility for reporting year. §3.01 of the Agreement requires 168 new jobs by December 31, 2012. | Number of FTE's for reporting year:<br><u>64</u>          |
| 1.2 | Average Annual Salary.   | Avg. annual salary for reporting year<br>\$ <u>91,317</u> |
| 1.3 | Total Payroll.   | Annual payroll for reporting year<br>\$ <u>6 million</u>  |

**2.0 Diverse Workforce**

§3.01(c) of the Agreement requires HelioVolt to:

- a. utilize non-profit organizations in hiring recruitment efforts for the Product Development and Manufacturing Center, and
- b. work with local non-profit organizations such as the National Society of Black Engineers, Society of Hispanic Professional Engineers, the Career Expo for People with Disabilities, the Out and Equal Summit, and other appropriate organizations to expand its pool of diverse candidates.

Did HelioVolt comply with the requirements in §3.01(c) of the Agreement during 2011?

Yes

No

**3.0 Local Business Participation**

- 3.1 §3.02(a) of the Agreement requires HelioVolt to provide small businesses, minority, women and veteran-owned businesses, and other under-utilized businesses an equal opportunity to participate as suppliers for materials and services and use its reasonable best efforts to:
- a. identify, qualify, mentor and develop local small businesses;
  - b. increase the amount of procurements awarded to local small businesses and minority, women and veteran owned businesses; and
  - c. adhere to supplier diversity policies, practices and procedures.

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3.2 §3.02(c) of the Agreement requires HelioVolt to use its reasonable best efforts to source, pre-qualify and include small, minority, women, veteran and other under-utilized businesses in its supply chain. This effort is applicable to all procurement and supplier selection decisions and to all functional areas including, but not limited to, manufacturing, engineering, marketing, sales, service, facilities, finance and administration.

Did HelioVolt comply with the requirements in §3.02(a) and §3.02(c) of the Agreement during 2011?

Yes

No

**4.0 Diverse Construction Vending Opportunities**

Was there any construction at the Manufacturing Plant during 2011?

Yes

No

If not, skip to Section 5.0.

§3.02(b) of the Agreement requires HelioVolt to work with the City's Department of Small and Minority Business Resources (SMBR) and engage in appropriate outreach efforts, i.e., recruiting fairs; and in coordination with SMBR negotiate the applicable standards and principles of the City's M/WBE Ordinance, outline the potential scopes of work, establish the bid packages available, establish ethnic specific M/WBE utilization goals, match the qualified M/WBE businesses with the specific bid packages, solicit those qualified M/WBE businesses to participate in the process, and provide periodic reporting to the City to allow SMBR to track utilization of M/WBE firms in the design and construction of the Center.

Did HelioVolt comply with the requirements in §3.02(b) of the Agreement during 2011?

Yes

No

**5.0 Investment**

§3.03 of the Agreement requires HelioVolt to invest \$80,400,000 by December 31, 2012 in the purchase or lease, renovation and/or environmental cleanup of facilities at the Stassney Lane Site and the purchase of New Equipment.

	<b>Real Property</b>	<b>Business Personal Property</b>
5.1 Total investment verified in previous years.	<u>\$23,087,180</u>	<u>\$45,186,365.71</u>
5.2 Reporting year investment.	<u>\$ _____</u>	<u>\$ 533,549</u>

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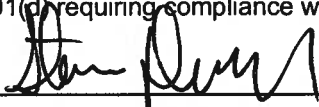
Reporting Year: January 1 through December 31, 2011 Year 3 of 10

6.0 Reimbursement Request

§4.01 of the Agreement requires the City to reimburse HelioVolt for 60% of City real property tax paid on the increase in appraised value at the Stassney Lane Site above January 1, 2007 appraised value, and 60% of City tax on all business personal property acquired and installed, and real property improvements constructed, after the Effective Date of this Agreement in the Product Development and Manufacturing Center located on a HELIOVOLT CORPORATION Campus over the term of Agreement.

	Real Property	Business Personal Property
6.1 Property Taxes Paid (reporting year)	\$ <u>22,329</u>	\$ <u>144,790</u>
6.2 Reimbursement Request	\$ <u>13,397</u>	\$ <u>86,874</u>
6.3 Total Request	\$ <u>100,271</u>	

I, the authorized HELIOVOLT CORPORATION representative, hereby certify that the information contained in this Reporting Form is correct and accurate under the terms of the Agreement. I further certify that HELIOVOLT CORPORATION complied fully with the Chapter 380 Economic Development Agreement during the reporting year (specifically including Section 3.04 Compliance with City Regulations and Section 3.01(d) requiring compliance with Chapter 2264 of the Texas Government Code):

Signature: 

Printed Name: STEVE DARWELL

Title (Chief Financial Officer or equivalent) CFO

Date: 3/1/2012